SAEA web site  http://www.saea.org

SAEA ELECTION RESULTS
It gives me great pleasure to announce that Damona Doye (Oklahoma State University) is the new President-Elect and Stanley Fletcher (University of Georgia) is a new Director of the Southern Agricultural Economics Association. On behalf of the SAEA membership, I congratulate both of you on your election to office.

SAEA ANNUAL MEETINGS
The preparations for the Little Rock meetings are in the final stages of completion. Various committee chairs, committee members, and the Executive Committee have been working hard and deserve the thanks of the Association. In particular we are especially grateful for the dedication and hard work of Ken Paxton and Lonnie Vandeveer in coordinating the scheduling of numerous sessions and activities. Please see the complete program in this Newsletter.

You are encouraged to pre-register for the meetings on or before January 21, 2005. The registration/dues form appears in this Newsletter and is also available on our web site. Note that the SAAS registration fee of $40 is included in our registration fee of $125 if paid early or $150 if paid after January 21. Send the completed form to Secretary/Treasurer Ken Paxton and Lonnie Vandeveer. Some of you pay your dues to the SAEA when you renew your AAEA dues. If you haven’t done this, you can include your $30 annual dues payment for 2005 along with your meetings registration.

SAEA headquarters will be located in the Peabody Little Rock. Several SAEA meetings are scheduled for the Peabody Hotel, Three Statehouse Plaza, Little Rock, Arkansas 72201. All associations (except Horticulture & Plant Pathology) will register and hold meetings in The Peabody and Statehouse Convention Center (which is connected to The Peabody). Rates are single or double $115, triple $120, and quadruple $120. For reservations call 1-800-PEABODY (1-800-732-2639) or fax the hotel at 501-375-4721, ask for the Southern Association of Agricultural Scientists, or SAAS, group rate. The deadline for hotel registration at the group rate is noon, January 14, 2005. Further information on accommodations is available at the SAAS web site http://www.saasinc.org/LittleRock2005/LittleRock_MainPg.asp. Please note that SAAS has again arranged several special and exciting tours/excursions of Little Rock and Arkansas. See the SAAS website for details.

Larry Connor (University of Florida) is the Headline Speaker in the area of Teaching on Tuesday morning of the Little Rock meetings. His topic is “Design and Management of Teaching Programs with Survival in Mind.” Larry is the former Dean for Academic Programs at the University of Florida.
Our **Business Meeting and Awards Program** will take place on Monday evening at 5:15 pm. Please plan to participate and to congratulate those members being recognized for outstanding contributions. We thank **Les Myers** (Virginia Tech University) for leadership in coordinating the various award committees.

Tuesday evening we have planned a social with food and drinks at the **Clinton Library** in the **Oval Room**. Heavy hors d’oeuvres, two drinks and a tour of the Clinton Library will be provided as part of your registration fee. The Clinton Library is located convenient to the hotel. There will be plenty of opportunity to socialize with colleagues in a relaxed atmosphere. Thanks to **Mark Cochran** (University of Arkansas) for making these arrangements.

I look forward to visiting with many of you in Little Rock and wish you and your family a wonderful holiday season.

Richard Kilmer  
President
Teaching

The teaching task force was given the charge to explore ways to deal with SAEA’s declining membership, particularly from the perspective of our teaching-related membership. I want to thank the task force members, Barry Barnett, Ernie Bazen, Lisa House, Eluned Jones, Bob Nelson, Bryan Schurle, David Schwiekhardt, and David Willis, for their thoughtful insights – they contributed much to the effort!

The consensus of the group, like that of the other task forces, was that the timing and location of the meetings is a critical component of many members’ decision to join annually. There is interest in exploring the possibility of having the meetings at another time of year, even if it requires breaking away from SAAS. Minimizing class conflicts for faculty teaching each spring was another common suggestion. Focused sessions, dedicated to teaching related topics, such as undergraduate program survival and growth, were recommended. Closely related, the need for strategies that reach out to teaching faculty at non-Land Grant institutions and encourage their involvement was identified.

Randy Little, Chair SAEA Teaching Membership Task Force

Research

A representative (but not random) sample of research economists in the Southeastern Region were contacted and asked to give their thoughts about how we could improve our membership. One basic theme emerged. Generally, researchers reported that they join the SAEA in the years in which they expect to attend the annual meeting. Their attendance and participation in the annual meeting of the SAEA competes with a myriad of other meetings they want to/are required to attend each year. The annual meeting of the SAEA could be made more attractive as an alternative (and therefore increase the likelihood of the researcher to join SAEA) in three ways. First, have the meeting in more attractive places like Charleston, Savannah, or San Antonio. Second, have the meeting in conjunction with other important meetings, such as the Southern Region Extension meetings, the AAEA meeting, or one of the more popular Southern Regional Research Project meetings. Third, invite one or two eminent scholars to speak at the meeting. In sum, it seems fair to say that in order to attract more research economists to the association, the way to do it is to make the annual meeting more attractive to them.

Michele C. Marra, Chair SAEA Research Membership Task Force

Extension

The task, if you will, presented to the Extension Task Force was to answer two difficult questions. First, from an Extension perspective, what are the major reasons contributing to the declining SAEA membership? In answer to this first question, amazing similarity in the responses was demonstrated: travel budgets are extremely tight; Extension FTE’s have been declining therefore fewer bodies to attend; communications technology (e-mail) and special working committees (regional research projects, Southern Extension meetings, etc.) are satisfying the demand for bringing like-minded researchers and Extension folks together; there are too many alternative organizations to join; early February is right in the middle of the Extension educational season; there is increasingly fewer uniquely “southern” aspects about the SAEA; small audience size; and few headline speakers as a draw. The second question solicited ideas about specific SAEA product or service offerings that would be appealing to Extension faculty across the Southern region and would encourage membership in the association. The responses again were similar including: more headline speakers on the program addressing relevant topics; hold the meetings jointly with other groups; have an invited seniors or fellows address series; set up a clearinghouse of information; and affiliate memberships at a reduced price.

Charlie Hall, Chair SAEA Extension Membership Task Force
During 2005, The Council on Food, Agricultural and Resource Economics (C-FARE) will be celebrating their twelfth year as an organization dedicated to strengthening the national presence of the agricultural and applied economics profession in matters of science policy and budget determination at the federal level.

We are thankful to many organizations and individuals for their continued support and leadership. Without the past financial support of the Southern Agricultural Economics Association, AAEA, AAEA Foundation, CSREES, EPA, ERS, Farm Foundation, GIPSA, NASS, NRCS, and the many supportive departments around the country, C-FARE would not be able to continue toward our mission and goals. The SAEA has been a financial supporter of C-FARE since 2001, when Steve Turner, then President-Elect of the SAEA, joined the Board of Directors of C-FARE. In 2004, Dr. Turner was selected to chair C-FARE by its Board of Directors. He followed Dr. Gene Nelson of Texas A&M, who chaired C-FARE for four years. The current SAEA representative on the Board is Dr. Kim Jensen, current President-Elect of SAEA, who will serve a three year term. Currently, the SAEA is the only professional organization of agricultural economists, other than the AAEA, to financially support C-FARE and be represented on the Board of C-FARE.

Some of the successes of past years that were possible in part through the support of organizations such as the Southern Agricultural Economics Association include:

- 1993 – C-FARE is formed as a non-profit organization under the leadership of Chairperson Walt Armbruster (Farm Foundation). C-FARE was organized to represent the interests of all professional agricultural economists in the United States.
- 1995 – C-FARE alerted agricultural economics department heads and others to the threat of severe cuts in the USDA budget as it related to several economics programs, and provided information on how to provide input to the process.
- 1999 – Under the leadership of Chairperson Peter Barry (University of Illinois), C-FARE worked with Congressional staff to insert language into the FY 2000 Senate Appropriations Bill encouraging more economics research as part of USDA’s National Research Initiative (NRI).
- 2000 – C-FARE hosts a symposium on the Economics of Biotechnology and has an audience of 120 at USDA’s ERS. We also offered a Congressional briefing with experts from the public and private sector in the U.S. Capitol.
- 2001 – As C-FARE’s Chairperson, Gene Nelson (Texas A&M) provides leadership to a new series of on-line newsletters called, “The Council Caller.” To view a copy of the regular monthly newsletter, the legislative edition, or the regulatory edition, please visit C-FARE’s website at www.cfare.org.
- 2002 – C-FARE participates in their first Congressional Visits Day (CVD). CVD encourages collaboration of various disciplines from the science, engineering, and technology communities to promote a common message of increased funding for science and science research.
- 2002 – C-FARE hosts first Washington, DC Intern Briefing. The purpose of these briefings is to provide students with input from professionals in our discipline, and allow them to meet other students from around the country with similar interests.
- 2003 – C-FARE co-hosts a multi-disciplinary Congressional briefing on nutrition issues with Helen Jensen (Iowa State University) as the speaker representing the economics profession.
- 2005 – C-FARE and various agricultural economists in Washington, DC will work to form a DC Agriculture Economics and Policy Group.
- 2005 – C-FARE plans to create a database that will allow the profession to track placement of graduate students, sources of grant funding, and profile a variety of research topics from the profession.

C-FARE enthusiastically looks forward to the next year of service to the profession under the leadership of the new Chairperson Steve Turner (Mississippi State University). If you would like to become more involved in C-FARE, or if you have suggestions, please contact their Executive Director, Tamara Wagester, at 202-408-8522.
POSITION ANNOUNCEMENT
Natural Resource Management and Valuation – Water Policy
The Agricultural and Applied Economics (AAEC) Department, and the Range, Wildlife, and Fisheries Management (RWFM) Department at Texas Tech University are seeking applicants for a research and teaching tenure-track position at the Associate/Full Professor level in the area of Natural Resource Management and Valuation with an emphasis on Water Policy (Position # 2006 TLF 041). The successful candidate will hold a 75% AAEC and 25% RWFM joint appointment, and will join a nationally recognized water related research group that includes researchers in other Texas Tech University departments, the USGS’s Texas Cooperative Fish and Wildlife Research Unit, the Texas Agricultural Experiment Station and Texas Cooperative Extension, and the USDA-ARS Cropping Systems Research Laboratory. The successful candidate will enhance existing expertise and will be expected to work collaboratively with biological and physical scientists to develop high quality interdisciplinary graduate and research programs addressing natural resource management and valuation issues emphasizing water policy. This position requires a Ph.D. in Agricultural Economics, Applied Economics, Economics or equivalent. Preference will be given to candidates with documented experience in interdisciplinary natural resource policy analysis and/or formal coursework in natural resource sciences. Strong econometric skills and a track record on research addressing natural resource related market and non-market valuation issues are highly desirable. Responsibilities will include: (1) the development of an undergraduate level course addressing natural resource management and valuation issues of interest to a broad group of students from varied academic backgrounds across the university who are interested in this subject matter; (2) the development of a graduate level course that would focus on the policy aspects of natural resource management and valuation with emphasis on water related issues; (3) direction of undergraduate and graduate students’ research; and (4) the establishment of a nationally competitive, externally funded research program addressing the analysis and evaluation of the policy impacts of natural resource management and valuation issues, and water in particular, with interdisciplinary scientific teams. Please send application materials including a letter of intent, curriculum vita, statement of research and teaching goals, copies of no more than three relevant reprints, and a minimum of three letters of reference to: Dr. Eduardo Segarra, Chair - Water Policy Search Committee, Department of Agricultural and Applied Economics, Texas Tech University, Lubbock, TX 79409-2132. Screening of applicants will begin January 31, 2005 and continue until a suitable candidate is found. Salary will be commensurate with qualifications and experience. Women and members of other under-represented groups are strongly encouraged to apply. Texas Tech University is an Equal Employment Opportunity / Affirmative Action Institution.

MEETING ANNOUNCEMENT
The co-hosted annual meetings of the Southern Regional Science Association (SRSA) and the Mid-Continent Regional Science Association (MCRSA) will be held at the Key Bridge Marriott Hotel, Arlington, Virginia on April 7-9, 2005. The program committee welcomes papers on a wide range of topics including all aspects of regional modeling, international trade, resource utilization, environmental quality, transportation systems, tourism and recreation, economic impact analysis, urban and rural economic development, location of economic activity, land use planning and regulation, regional migration, labor markets, regional development issues and policy, and public finance and investment analysis. If you are interested in organizing a session or panel, please contact Cynthia Rogers, 2005 Program Chair at crogers@ou.edu. The deadline for submitting abstracts is December 17, 2004. Both the SRSA and MCRSA sponsor student paper competitions in conjunction with the meetings. For additional information please visit the SRSA’s website (http://www.regionalscience.org/srsa/) and the MCRSA’s website (http://www.oznet.ksu.edu/mcrsa/).

Southern Agricultural Economics Association
Department of Agricultural Economics and Agribusiness
Louisiana State University
Baton Rouge, Louisiana 70803

5
MEMBER PREREGISTRATION/MEMBERSHIP UPDATE

_____________ New Member   _______________ Update My Address

Please fill in your complete address so that we may update the mailing list.
(Please note: email addresses required to receive newsletter)

NAME:__________________________________________________________________________

(Last)     (First)   (Initial)

Preferred Name for Name Badge____________________________________________________

Agency/Company/University:__________________________________________________

Department: ________________________________________________________________

Mailing Address: ____________________________________________________________

City: ___________________________________   State/Province: _____________________

Zip: __________________________  Country: ____________________________________

Email: _______________________________________  Phone: _____________________

2005 SAEA Registration and Dues
(Please Circle Option Selected)

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*Must be postmarked by January 21, 2005

Please note cancellation notices must be received by January 28, 2005 to obtain a refund.

Make checks payable to: SAEA
Return to: Ken Paxton/Lonnie Vandeveer
          SAEA Secretary/Treasurer
          Dept. Agr. Econ., LSU
          Baton Rouge, LA 70803

CREDIT CARD PAYMENT INFORMATION
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Southern Agricultural Economics Association
37th Annual Meetings Program
February 5 – 9, 2005

SAEA OFFICERS:

President RICHARD KILMER
President-Elect KIMBERLY JENSEN
Director MICHELE C. MARRA
Director RANDY LITTLE
Director CHARLIE HALL
Past-President LES MYERS
Secretary/Treasurer KENNETH W. PAXTON
Editor HENRY KINNUCAN.

All meeting rooms are located in the Peabody Hotel (PB) or State House Convention Center (CC)

Saturday 8 p.m. – 10 p.m.
Quiz Bowl Orientation
Hoffman (PB)

Sunday 8 a.m. – 5 p.m.
Quiz Bowl
Hoffman & Manning

Sunday 9 a.m. – 2 p.m.
SAEA Executive Board Meeting
Peck (PB)

Sunday Noon – 5 p.m.
Registration
Rotunda (CC)

Sunday 2 p.m. – 5 p.m.
Department Heads’ Meeting
Petit Jean (PB)

Sunday 4 p.m. – 6 p.m.
SAAS General Session
Conway (PB)

Sunday 6:30 p.m. – 8 p.m.
SAAS Reception
Statehouse Ballroom (CC)

Sunday 2:00 p.m. – Tuesday 5 p.m.
Selected Posters
Gallery (CC)
Poster Presentations will be
Tuesday 10:15 – 12:00 noon

Presenters:
A Case Study Analysis of Precision Farming Practices
Steven W. Martin, Delta Research and Extension Center, Mississippi State University
Swagata Banerjee, Delta Research and Extension Center, Mississippi State University
James Hanks, USDA-ARS, Jamie Whitten Agricultural Research Center, Mississippi

Maturity Group Effects on Optimal Soybean Seeding Rates and Reseeding Thresholds
Michael Popp, University of Arkansas, Fayetteville
Patrick Manning, University of Arkansas, Fayetteville
Jeffrey Edwards, Oklahoma State University
Larry Purcell, University of Arkansas, Fayetteville

Profitability of Soybean Seed Treatments
Paul Scott Poag, University of Arkansas, Fayetteville
Michael Popp, University of Arkansas, Fayetteville

A Role for Geospatial Information Systems in Identifying Potential Tennessee Water Quality Trading Markets
David C. Roberts, University of Tennessee, Knoxville
Christopher D. Clark, University of Tennessee, Knoxville

Assessing the Linkages between the U.S. and Export Chicken Prices: A Time Series Approach
Harjanto Djunaidi, Middle Tennessee State University

Working Lands Programs: Potential Tools for Conserving Agricultural Wetlands
John Westra, Louisiana State University
Rex Caffey, Louisiana State University
Jay V. Huner, University of Louisiana, Lafayette

Cotton Producers: Past, Present, and Future
A. Blake Brown, North Carolina State University
George Frisvold, University of Arizona
Kenneth Paxton, Louisiana State University
Jeanne Reeves, Cotton, Incorporated

The Impact of Agriculture on the Arkansas Economy
Jennie Popp, University of Arkansas, Fayetteville
Gina Vickery, University of Arkansas, Fayetteville
H.L. Goodwin, University of Arkansas, Fayetteville
Wayne Miller, University of Arkansas Extension
Marketing Channels and Contracts used by Argentine Soybean Producers
Martias G. Nardi, Clemson University
Todd D. Davis, Clemson University
Hugo A. Centrangolo, Universidad de San Andres, Argentina

Profitability of Different Biological Types of Beef Cattle Developed under a Rotational Management Intensive Grazing System
: Rimal Arbindra, Southwest Missouri State University
Tommy Perkins, Southwest Missouri State University

Consumer Level of Liking and Willingness to Pay for Garden Chrysanthemum Cultivars in Mississippi
Benedit C. Posadas, Coastal Research & Extension Center, Mississippi State University
Christine H. Coker, Coastal Research & Extension Center, Mississippi State University
Glenn Fain, USDA-ARS
Patricia R. Knight, Coastal Research & Extension Center, Mississippi State University
Randal Y. Coker, Coastal Research & Extension Center, Mississippi State University

Television Food Advertising and the USDA Food Guide Pyramid: Keeping Kids Healthy?
Anne Jones, University of Florida
Lisa House, University of Florida
Al Wysocki, University of Florida

Is Conservation Tillage an Economically Warranted Production Strategy under the New Peanut Program: A Perspective of Southern Peanut Production
Nathan B. Smith, University of Georgia
Vijay Subramaniam, University of Georgia
Stanley M. Fletcher, University of Georgia

Monday 8 a.m. – 5 p.m.
Registration
Rotunda (CC)

Monday 8 a.m. – 5 p.m.
Quiz Bowl
Hoffman & Manning

Monday 8 a.m. – 5 p.m.
Departmental Recruitment Displays
Rotunda (CC)

Monday 8:30 a.m. – 8:45 a.m.
36th Annual SAEA Meetings
Opening Remarks and Welcome
Richard Kilmer, SAEA President
Conway (PB)

Monday 8:45 a.m. – 9:45 a.m.
Presidential Address
Kimberly Jensen
Conway (PB)
Monday 12 noon – 1 p.m.
SERA-IEG 16 Business Meeting
Quapaw (CC)

Monday 1 p.m. – 2:45 p.m.
Selected Papers 1
Neosho (PB)

Title: Import Demand Analysis
Moderator: Safdar Mohammad, Tennessee State University

The Mexican Market for U.S. Sorghum: Is there still room for growth?
Syamalakumar Pandrangi, Texas Tech University
Jaime Malaga, Texas Tech University

Demand Analysis for the U.S. Fresh Tomato Market
Jione Jung, University of Florida
John J. VanSickle, University of Florida
James Seale, Jr., University of Florida

Allocation of Global Import Demand for Coffee among the Three Largest World Economies: Implications for Developing Countries
Shiferaw T. Feleke, University of Florida
Lurleen M. Walters, University of Florida

Monday 1 p.m. – 2:45 p.m.
Selected Papers 2
Harris

Title: Management Practices in Animal Production to Improve Environmental Quality
Moderator: David Anderson, Texas A&M University

Count Data Analysis of the Adoption of Best Management Practices in Beef Cattle Production
Seon-Ae Kim, Louisiana State University
Jeffrey M. Gillespie, Louisiana State University
Krishna P. Paudel, Louisiana State University

Awareness of EQIP and Subsequent Adoption of BMPs by Cattle Producers
Joyce Obubuafo, Louisiana State University
Jeffrey Gillespie, Louisiana State University
Seon-Ae Kim, Louisiana State University
Krishna Paudel, Louisiana State University

Influence of Cost Share and EQIP Incentive Payments on Adoptions of Best Management Practices by Louisiana Dairy Farmers
Wayne M. Gauthier, Louisiana State University
Krishna Paudel, Louisiana State University
John Westra, Louisiana State University
Larry Hall, Louisiana State University

System Level Economic Analysis of Swine Diet Modifications
Art L. Stoecker, Oklahoma State University
Yi-Hung Lin, Oklahoma State University

Monday 1 p.m. – 2:45 p.m.
Selected Papers 3
White Oak (PB)

Title: Issues in Risk, Profitability, and Self-Sustainability among Lending Institutions and Farmer Cooperatives
Moderator: Valentina Hartarska, Auburn University

Risk Management Strategies for a Producer-Owned Peanut Shelling Cooperative
Nathan B. Smith, University of Georgia
Robert J. Byrne, University of Georgia
Stanley M. Fletcher, University of Georgia
Barry J. Barnett, University of Georgia

Credit Scoring Analysis for the Microfinance Institutions in U.S.
Jiang Hou, University of Kentucky
Jerry R. Skees, University of Kentucky
Wei Wang, University of Kentucky

Profitability and Risk of U.S. Agricultural Banks
Feng Zhang, University of Georgia
James E. Epperson, University of Georgia

Monday 1 p.m. – 2:45 p.m.
Selected Papers 4
Caraway III (CC)

Title: Impacts of Policy on Land Use, Farm Structure, and Profitability
Moderator: Michael R. Dicks, Oklahoma State University

Options for the 2007 Farm Bill under New WTO Commitments: What are the implications for U.S. farm structure?
Roman Keeney, Purdue University

Changes in the Spatial Allocation of Crop Land in the Fort Cobb Watershed as a Result of Environmental Restrictions
Michael R. Dicks, Oklahoma State University
David Adams, Oklahoma State University

Financial Impact of Updating Program Base Acres and Yields on Texas Crop Producers
J. Marc Raulston, Texas A&M University
Joe L. Outlaw, Texas A&M University
James W. Richardson, Texas A&M University

Diversity and Commonality of U.S. Farm Households: A Typology of U.S. Farm Households
Brian C. Briggeman, Purdue University
Allan W. Gray, Purdue University
Christine A. Wilson, Purdue University
Monday 1 p.m. – 2:45 p.m.  
**Organized Symposia 1**  
Tolec (CC)

**Title:** Issues in Precision Agriculture and Risk Management  
Organizer: Sayed Saghaian, University of Kentucky  
Moderator: Roland Roberts, University of Tennessee

**Site Specific Nitrogen Management**  
J. Lowenberg-DeBoer, Purdue University  
D. Lambert, Purdue University  
T. Griffin, Purdue University  
G. Malzer, University of Minnesota

**Management Zones & Application Error**  
Carl Dillon, University of Kentucky  
S. Saghaian, University of Kentucky  
J. Salim, University of Kentucky

**Variable Rate Technology in Cotton**  
James Larson, University of Tennessee  
Roland Roberts, University of Tennessee  
Burton English, University of Tennessee  
T. Sharp, Jackson State Community College

Monday 3:15 p.m. – 5 p.m.  
**Selected Papers 5**  
Neosho (PB)

**Title:** Agricultural Commodity Marketing and Price Analysis  
Moderator: Harjanto Djunaidi, Middle Tennessee State University

**Testing for Seasonal Cointegration and Error Correction: The U.S. Pecan Price-Inventory Relationship**  
Mohammed Ibrahim, University of Georgia  
Wojciech J. Florkowski, University of Georgia

**An Assessment of the Efficiency of Agribusiness Trucking Companies: A Data Envelopment Analysis Approach**  
Albert J. Allen, Mississippi State University  
Saleem Shaik, Mississippi State University  
Joselito K. Estrada, The University of Texas at Brownsville

**Volatility Transmission in U.S. Hog Markets**  
Keithly Jones, Economic Research Service, USDA

**What Are the Factors Driving Sow Breeding Operations to Become Larger?**  
Christopher G. Davis, USDA  
Jeffrey M. Gillespie, Louisiana State University  
Doris J. Newton, USDA

Monday 1 p.m. – 2:45 p.m.  
**Organized Symposia 2**  
Miller (CC)

**Title:** Bridging the Gap between 1890 and 1862 Institutions’ Agricultural Economics Programs  
Organizers:  
Committee on the Opportunities and Status of Blacks in Agricultural Economics (COSBAE)  
Christopher Davis, Economic Research Service, USDA  
Keithly Jones, Economic Research Service, USDA  
Doris Newton, Economic Research Service, USDA  
Moderator: Christopher Davis, Economic Research Service, USDA

**Perspectives on the Adjustments from an Educational and Academic Career**  
Deacue Fields III, Auburn University  
Kenrett Jefferson-Moore, North Carolina A&T University

**Keys to a Successful Transition from an 1890 to an 1862 Institution**  
Dave Weatherspoon, Michigan State University  
Andrew Mohammed, Southern University

**Factors Influencing the Decision Not to Complete a Terminal Degree in Agricultural Economics**  
Daniel Whitley, Foreign Agriculture Service, USDA

**Issues and Hurdles Associated with Motivating Students to Move on to Graduate Schools at 1862 and Other Private Institutions**  
Dovi Alipoe, Alcorn State University  
Al Parks, Prairie View A&M University

Monday 3:15 p.m. – 5 p.m.  
**Selected Papers 6**  
Harris (PB)

**Title:** Optimization of Production and Input Use  
Moderator: Carl Dillon, University of Kentucky

**Comparing Production Optimization Strategies for Texas Panhandle Producers in Response to Declining Water Availability Due to Decline in the Ogallala Aquifer**  
W. Arden Colette, West Texas A&M University  
Lal K. Almas, West Texas A&M University  
Soeng Park, West Texas A&M University

**Nitrogen Fertilization of Growing Wheat Based upon Site-Specific Optical Sensing**  
Jon Biermacher, Oklahoma State University  
Francis M. Epplin, Oklahoma State University  
John B. Solie, Oklahoma State University  
William R. Raun, Oklahoma State University  
B. Wade Brorsen, Oklahoma State University  
Marvin L. Stone, Oklahoma State University
Comparison of Decision Rules for Subsurface Drip Irrigation Practices Using a Nonlinear Mathematical Programming Model
Sayed Saghaian, University of Kentucky
Carl Dillon, University of Kentucky
Juma Salim, University of Kentucky
Morali Kanakasabai, Chicago Climate Exchange, Inc.

The Variable Rate Decision for Multiple Inputs in Fields with Multiple Management Zone
Roland K. Roberts, University of Tennessee
Burton C. English, University of Tennessee
James A. Larson, University of Tennessee

Monday 3:15 p.m. – 5 p.m.
Selected Papers 7
White Oak (PB)
Title: Income and Employment Interdependencies
Moderator: Mike Woods, Oklahoma State University
Assessing Demographic Changes and Income Inequalities: A Case Study of West Virginia
Yohannes G. Hailu, West Virginia University
Tesfa G. Gebremedhin, West Virginia University
Radall W. Jackson, West Virginia University
An Economic Analysis of Off-Farm Employment of Farm Families in West Virginia
Gebremeskel Gebremariam, West Virginia University
Tesfa G. Gebremedhin, West Virginia University
Examining Interdependence Between Location, Employment, and Commuting Patterns in Alabama
Samuel Muguku, Alabama A&M University
James O. Bukenya, Alabama A&M University

Monday 3:15 p.m. – 5 p.m.
Selected Papers 8
Caraway III (CC)
Title: Econometrics of the Environment, the Climate, and Agriculture
Moderator: Olga Sydorovych, North Carolina State University
Environmentally Adjusted Elasticity Measures
Saleem Shaik, Mississippi State University
Climate Contribution to Corn and Soybean Yields
Oscar Vergara, AIR Worldwide Corporation
Gerhard Zuba, AIR Worldwide Corporation
Tim Doggett, AIR Worldwide Corporation
Ming Lee, AIR Worldwide Corporation

Use of Seemingly Unrelated Parametric and Semiparametric Panel Models in the Environmental Kuznets Curve Estimation
Hector Zapata, Louisiana State University
Krishna P. Paudel, Louisiana State University

Monday 3:15 p.m. – 5 p.m.
Selected Papers 9
Conway
Title: Consumer Valuation of Food Attributes
Moderator: James Sterns, University of Florida
Perceived Risks of Agro-biotechnology and Organic Food Purchases in the United States
Arbindra Rimal, Southwest Missouri State University
Wanki Moon, Southern Illinois University

Consumer Trait Responses to Genetically Modified Foods
Molly D. Brant, Kansas State University
Daniel S. Tilley, Oklahoma State University
John C. Mowen, Oklahoma State University
Credence Attributes, Consumer Valuation, and Endowment Effects in Auctions: The Case of Sweet Potatoes
Lawton Lanier Nalley, Kansas State University
Darren Hudson, Mississippi State University
Greg Parkhurst, Mississippi State University
Relating Beef By-Product Value to Live Cattle Prices
James D. Sartwelle, III, Texas A&M University
David P. Anderson, Texas A&M University
Joe L. Outlaw, Texas A&M University
James W. Richardson, Texas A&M University

Monday 3:15 p.m. – 5 p.m.
Organized Symposium 3
Miller (CC)
Title: Potential Impacts of the Dominican Republic–Central American Free Trade Agreement and the U.S.–Australia Free Trade Agreement on Southern Agriculture
Organizers:
Flynn Adcock, Texas A&M University
Parr Rosson, Texas A&M University
Moderator: Stanley Fletcher, University of Georgia
The Dominican Republic-Central American Free Trade Agreement
Mechel S. Paggi, California State University, Fresno
An Overview of the U.S.-Australia Free Trade Agreement
Parr Rosson, Texas A&M University
Potential Impacts of DR-CAFTA and the Australian FTA: The Case of Texas
John Robinson, Texas A&M University
Flynn Adcock, Texas A&M University
Potential Impacts of DR-CAFTA and AFTA: The Case of Rice
Eric Wailes, University of Arkansas

Discussant: Won Koo, North Dakota State University

Monday 3:15 p.m. – 5 p.m.
Organized Symposium 4
Toltec (CC)

Title: Policy Implication of Federal Budget Deficits for Agriculture and Rural Communities
Organizers:
James Novak, Auburn University,
Larry Sanders, Oklahoma State University
Moderator: John Anderson, Mississippi State University

Historic Perspective and Current Situation With Regard to Agricultural Programs and Deficits
Larry Sanders, Oklahoma State University

Implications for Agricultural Commodity Programs Funding
James L. Novak, Auburn University

Implications For Rural Community Programs Funding
Michael Woods, Oklahoma State University

Monday 4 p.m. – 5 p.m.
Student Recruitment Fair
Rotunda (CC)

Monday 5:15 p.m. – 7 p.m.
SAEA Business Meeting and Awards Program
Conway (PB)

Tuesday 8 a.m. – 5 p.m.
Registration
Rotunda (CC)

Tuesday 8:45 a.m. – 9:45 a.m.
Keynote Speaker
Larry Connor, University of Florida
How to Manage a Teaching Program with Survival in Mind
Conway

Tuesday 10:15 a.m. – 12 noon
Invited Papers 4
Harris (PB)

Title: Sustainable Coastal Development Through Community Support: Myth or Reality?
Organizers:
Krishna P. Paudel, Louisiana State University
Jack C. Isaacs, Louisiana Department of Wildlife and Fisheries
Steve Henning, Louisiana State University
Moderator: Upton Hatch, Auburn University

Presenters:
Financing Beach Maintenance from a Community Economics Perspective
Warren Kriesel, University of Georgia
Andy Keeler, University of Georgia

Eco-Tourism as a Means of Conserving Wetlands
Carlisle Pemberton, University of West Indies
Kathleen Mader-Charles, University Of West Indies

Opening a Public Recreation Area to Revitalize Coastal Communities and Preserve Natural Resources In Louisiana: The Case of Elmer’s Island
Krishna P. Paudel, Louisiana State University
Rex Caffey, Louisiana State University
Nirmala Devkota, Louisiana State University
Larry Hall, Louisiana State University
Discussant: John Bergstrom, University of Georgia

Tuesday 10:15 a.m. – 12 noon
Lifetime Achievement Award Symposium
Hoffman (PB)

Tuesday 1 p.m. – 2:45 p.m.
Selected Papers 10
Conway (PB)

Title: Modeling Agricultural Risk and Commodity Markets
Moderator: Krishna Paudel, Louisiana State University

Trends, Cycles, and Price Relationships in the International Fiber Market
Mohamadou L. Fadiga, Texas Tech University
Sukant K. Misra, Texas Tech University

Base and Yield Analyzer (BYA)
James W. Richardson, Texas A&M University

Integrated Farm Financial Statements (IFFS): A Farm Business Planning Tool
Damona Doye, Oklahoma State University
Discussant: Nathan B. Smith, University of Georgia

Tuesday 10:15 a.m. – 12 noon
Invited Papers 4
Harris (PB)
Econometric and Time Series Model Selections: A Choice between Two Possible Approaches to Assess Linkages between the U.S. and Export Chicken Markets
Harjanto Djunaidi, Middle Tennessee State University

Tuesday 1 p.m. – 2:45 p.m.
Selected Papers 11
Harris (PB)

Title: Issues in Agricultural Economics Education
Moderator: Joey Mehlhorn, University of Tennessee at Martin

The SS-AAEA Quizbowl: Success In and Out of the Classroom in the South
Jennie Popp, University of Arkansas

Research Productivity and Selected Characteristics of Agricultural Economics Faculty in the Southern Region: A Quarter of a Century Later
Molly D. Brant, Kansas State University
Leah J. Tsoodle, Kansas State University
Bill Golden, Kansas State University
Allen M. Featherstone, Kansas State University

Determinants of Agricultural Economic Faculty Salaries: A Quarter of a Century Later
Bill Golden, Kansas State University
Leah J. Tsoodle, Kansas State University
Oluwarotimi O. Odeh, Kansas State University
Allen M. Featherstone, Kansas State University

Competencies of Entry-Level College Graduate Employees in Agribusiness
Stephen E. Miller, Clemson University
Wilder N. Ferreira, Clemson University
Lawrence D. Fredendall, Clemson University
Linda B. Nelson, Clemson University

Economies of Size for Conventional Tillage and No-Till Wheat Production
Francis M. Epplin, Oklahoma State University
Curtis J. Stock, USDA, NASS, Arizona
Darrel D. Kletke, Oklahoma State University
Thomas F. Peeper, Oklahoma State University

Impact of the Adoption of Less Tillage Practices on Overall Efficiency
Michael Langemeier, Kansas State University

Tuesday 1 p.m. – 2:45 p.m.
Selected Papers 12
Toltec (CC)

Title: Water Potpourri
Moderator: Kelly Bryant, University of Arkansas at Monticello

The Use and Opportunity of Cooperative Organizational Forms as an Innovative Regulatory Tool Under the Clean Water Act
Kurt Stephenson, Virginia Tech
Leonard Shabman, Resources for the Future

The Gulf of Mexico Grouper Fisheries: Heterogeneous Fleet and Expectations in Fishermen's Decisions
Hamady Diop, Louisiana State University
Walter R. Keithly, Jr., Louisiana State University
Richard F. Kazmierczak, Jr., Louisiana State University

Forecasting Irrigation Water Demand: An Application of Structural Time Series Model
Murali Adhikari, Alabama A&M University
Laxmi Paudel, University of Georgia
Jack E. Houston, University of Georgia
Nirmala Devkooa, Louisiana State University

Tuesday 1 p.m. – 2:45 p.m.
Selected Papers 13
White Oak (PB)

Title: Impacts of Imports, SPS, and Technical Change on Agricultural Commodities
Moderator: Saleem Shaik, Mississippi State University

Effects of Import of Catfish, Crawfish, and Shrimp on the Domestic Prices
Young-Jae Lee, Louisiana State University
P. Lynn Kennedy, Louisiana State University

Impacts of Technical Change in Crops and Livestock Production on Income Distribution in Developing Countries
Ernesto Valenzuela, Purdue University
Carlos Ludena, Purdue University
Thomas W. Hertel, Purdue University
Roman Keeney, Purdue University
Impact of Sanitary and Phyto-Sanitary Agreements on World Trade of Meat and Poultry
Fawzi A. Taha, USDA-ERS

Tuesday 1 p.m. – 2:45 p.m.
Selected Papers 15
Hoffman (PB)

Title: Influence of Business Structure and Decisions on Financial Performance of Farm Businesses
Moderator: Cesar L. Escalante, University of Georgia

The Structure Performance Hypothesis and the Efficient Structure Performance Hypothesis Revisited: The Case of Agribusiness Commodity and Food Products Truck Carriers in the South
Albert J. Allen, Mississippi State University
Saleem Shaik, Mississippi State University
Albert E. Myles, Mississippi State University
Safdar Muhammad, Tennessee State University

The Sustainable Growth Paradigm’s Application to U.S. Farm Businesses
Cesar L. Escalante, University of Georgia
Calum G. Turvey, Rutgers University

Risk Management Strategies for Catfish and Trout Farms
Aloyce Kaliba, University of Arkansas at Pine Bluff
Carole R. Eagle, University of Arkansas at Pine Bluff

Tuesday 1 p.m. – 2:45 p.m.
Selected Papers 16
Pope (CC)

Title: Economic Impact of Recreation, Agriculture, and E-Commerce
Moderator: Garen Evans, Mississippi State University

Impact of Hunting and Fishing on Mississippi Counties
Andrew Whittington, Mississippi State University
Gregory Parkhurst, Mississippi State University
Darren Hudson, Mississippi State University
Virginia Buller, Mississippi State University

Economic Impacts of Agricultural Sector and Agricultural Exports on the Kansas Economy
Sreedhar Upendram, Kansas State University

How Much is E-Commerce Worth to Rural Businesses?
Susan Watson, Louisiana Tech University
O. John Nwoha, Louisiana Tech University
Gary Kennedy, Louisiana Tech University
Kenneth Rea, Louisiana Tech University

Tuesday 1 p.m. – 2:45 p.m.
Selected Papers 17
Miller (CC)

Title: Kuznets Curves and Social Capital
Moderator: Jeffery Jordan, University of Georgia - Griffin Campus

Environmental Kuznets Curve Under a New Framework: Role of Social Capital
Hassan Marzoughi, Louisiana State University
Krishna P. Paudel, Louisiana State University
Mark J. Schaefer, Louisiana State University

Carbon Dioxide (CO2) Emissions in Latin America: Looking for the Existence of Environmental Kuznets Curves
Krishna P. Paudel, Louisiana State University
Hector Zapata, Louisiana State University
Alejandro Diaz, Louisiana State University
Keshav Bhattarai, Central Missouri State University

Jeff Jordan, University of Georgia - Griffin Campus

Tuesday 1 p.m. – 2:45 p.m.
Organized Symposia 5
Carraway II (CC)

Title: The Doha Development Agenda and Southern Agriculture
Organizers:
Parr Rosson, Texas A&M University
Flynn Adcock, Texas A&M University

Moderator: Darren Hudson, Mississippi State University

Overview and Current Status of the Doha Work Program and Negotiations
Parr Rosson, Texas A&M University

The Importance of Measuring and Analyzing Distributional Impacts of Multi-lateral Trade Agreements
Larry Sanders, Oklahoma State University

The Doha Round: Perspectives from Developing Countries
Mike Reed, University of Kentucky

Discussant: Jaime Malaga, Texas Tech University
Tuesday 1 p.m. – 2:45 p.m.
Organized Symposia 6
Carraway (III)

A Relationship Between Food Safety Issues And Structure In The Production Sector: A Strawberry Example
Organizer: Roger Hinson, Louisiana State University
Moderator: Dixie Watts Reaves, Virginia Polytechnic Institute and State University

Food Safety and Fresh Strawberry Markets
Richard Weldon, University of Florida
Al Wysocki, University of Florida

An Alternative Perspective on Demand for Reduced Pesticides Retail Strawberry Products Market
Roger Hinson, Louisiana State University

Cooperatives’ Potential Contributions to Food Safety and Market Enhancement
Dixie Watts Reaves, Virginia Polytechnic Institute and State University

Tuesday 3:15 p.m. – 5 p.m.
Selected Papers 18
Hoffman (PB)

Title: Production Practices and Product Attributes
Moderator: Roland Roberts, University of Tennessee

Consumer Preferences for Various Watermelon Product Attributes
Callie Bryan, Auburn University
Deacue Fields, Auburn University

The Effect of Recent and Futuristic Changes in Cotton Production Practices in the Mid-South on Direct and Fixed Costs Per Acre
D.W. Parvin, Mississippi State University
Steve Martin, Mississippi State University

Effects of Alternative Lime Application Rates on Cotton Profitability with Varying Cover Crops, Nitrogen, and Tillage Methods
Rebecca L. Cochran, University of Tennessee
James A. Larson, University of Tennessee
Roland K. Roberts, University of Tennessee
Donald D. Tyler, University of Tennessee

Economic Benchmarks of Alternative Pond Management Systems for Freshwater Prawn Production in the United States
Benedict C. Posadas, Mississippi State University

Tuesday 3:15 p.m. – 5 p.m.
Selected Papers 19
Harris

Title: Consumer Preference and Willingness to Pay Studies
Moderator: Kenneth Young, University of Arkansas

An Assessment of Consumer Preferences for Strawberry Products
Michael N. Bruchhaus, Louisiana State University
Roger A. Hinson, Louisiana State University

The Preference for Round Number Prices
Joni Klumpp, Oklahoma State University
B. Wade Brorsen, Oklahoma State University
Kim B. Anderson, Oklahoma State University

Comparison of Stated Choice and In-Store Experimental Methods in Predicting Actual Market Behavior for Freshwater Prawn (Macrobrachium rosenbergii) Consumers
R. Karina Gallardo, Mississippi State University
Terrill R. Hanson, Mississippi State University
M. Darren Hudson, Mississippi State University

Frozen Catfish Retail Pack: A Study of Consumers’ Willingness to Pay
Kwamena Quagrainie, University of Arkansas at Pine Bluff

Tuesday 3:15 p.m. – 5 p.m.
Selected Papers 20
Toltec (CC)

Title: Beef Cattle Marketing and Management Strategies
Moderator: James M. Trapp, Oklahoma State University

Examining Fed Cattle Choice-Select Discount
Robert Hogan, Jr., University of Arkansas Cooperative Extension Service
Clement E. Ward, Oklahoma State University

Managing an Industry in Crisis: BSE in Canada
Jared G. Carlberg, University of Manitoba, Canada

Economics of Meat Pricing and Featuring
Keithly Jones, Economic Research Service, USDA

BSE, US Beef Exports and Cattle Feeding Industry: A Regional Economic Impact Analysis
Lal K. Almas, West Texas A&M University
W. Arden Colette, West Texas A&M University
Steve H. Amosson, Texas A&M University
Title: Supply, Cost, and Risk Analysis
Moderator: Sayed Saghaian, University of Kentucky

Dairy Supply Response Under Stochastic Trend and Seasonality: A Structural Time Series Analysis
Murali Adhikari, Alabama A&M University
Laxmi Paudel, University of Georgia
Jack E. Houston, University of Georgia
Nirmala Devkota, Louisiana State University

Producer Characteristics and Peanut Cost Efficiency in the Southeast: Implications for the Farm-Level Impacts of the 2002 Farm Act
Stanley M. Fletcher, University of Georgia
Denis A. Nadolnyak, University of Georgia
Valentina M. Hartarska, Auburn University

Evaluating an Alternative Crop Index
Xiaohui Deng, University of Georgia
Barry J. Barnett, University of Georgia
Gerrit Hoogenboom, University of Georgia
Yingzhuo Yu, University of Georgia

Title: Economic Impact of Health, Community Services, and Infrastructure
Moderator: Alan Barefield, Mississippi State University

Healthcare and Productivity in East Central Mississippi
Garen K. Evans, Mississippi State University

Direct and Indirect Effects of Public Infrastructures to Regional Economic Growth in Japan: An Application of the Covariance Structure Model by each Geographical Classification Area
Yoji Kunimitsu, National Institute for Rural Engineering, Japan

Estimating the Economic Impact of Disease on a Local Economy: The Case of Diabetes in the Lower Rio Grande Valley of Texas
Josef K. Estrada, University of Texas
H. Shelton Brown, III, University of Texas
Gautam Hazarika, University of Texas
Elena Bastida, University of Texas

Title: Extension Issues
Moderator: Bob Stark, University of Arkansas at Monticello

Marketing Considerations for Northeast Goat Producers
Doolarie Singh-Knights, West Virginia University
Dennis K. Smith, West Virginia University
Marlon Knights, West Virginia University

Information Sources Preferred by Limited Resource Farmers in Using Agricultural Risk Tools
Ingrid Nya Ngatchou, Alabama A&M University
James O. Bukenya, Alabama A&M University
Duncan M. Chembezi, Alabama A&M University

A Pilot Program to Assist CAFOs in Using Weather Data to Minimize Manure Management Risk
Ray Massey, University of Missouri
Chris Boessen, University of Missouri

Title: Precision Agriculture Management
Moderator: Carl Dillon, University of Kentucky

Measuring the Impacts of Manure Management Regulations and Urbanization on the Competitiveness of Dairy Farms in the Midwest and Northeast
Richard Nehring, ERS/USDA
Charles Barnard, ERS/USDA
Eric O'Donoghue, ERS/USDA
Carmen Sandretto, ERS/USDA

An Economic Evaluation of Precision Deep Tillage Practices through the Analysis of Comparative Enterprise Budgets
Christopher A. Pierce, University of Kentucky
Larry G. Wells, University of Kentucky
Carl R. Dillon, University of Kentucky

Profitability of Phosphorus and Nitrogen Reduction through Precision Livestock Farming: A Case Study on a Dairy Farm
Juma Salim, University of Kentucky
Carl R. Dillon, University of Kentucky
Sayed Saghaian, University of Kentucky
Jack McAllister, University of Kentucky
Donna M. Amaral-Phillips, University of Kentucky
Tuesday 3:15 p.m. – 5 p.m.
Selected Papers 25
Izard (CC)

Title: Trade Policy, Welfare, and Rating Agencies on Textiles and Market Discipline: Implications for Developing Countries

Moderator: Albert J. Allen, Mississippi State University

Panel Data Analysis of Trade Policy Effects on U.S. Textile Industries
William A. Ampomah, North Carolina A&T State University
Victor Ofori-Boadu, North Carolina A&T State University

Rating Agencies and Market Discipline in Microfinance
Valentina Hartarska, Auburn University

The Welfare Effects of the U.S. African Growth and Opportunity Act on Tanzania
Aloyce R. Kaliba, University of Arkansas at Pine Bluff
Josephat Keka, ESRF – TANZANIA
George Kabelwa, ESRF – TANZANIA
Ummy Ally, ESRF - TANZANIA

Tuesday 3:15 p.m. – 5 p.m.
Organized Symposium 7
Carraway II (CC)

Title: Foreign Animal Disease Outbreaks and Country of Origin Labeling: Implications for Producers, Consumers, and the Rest of Us

Organizers:
R. Curt Lacy, University of Georgia
John D. Anderson, Mississippi State University

Moderator: John D. Anderson, Mississippi State University

Overview of Foreign Animal Disease Impacts in the U.S. Livestock and Poultry Sector
David P. Anderson, Texas A&M University

Mandatory Livestock Identification and Country of Origin Labeling: Regulations and Implications for Producers
R. Curt Lacy, University of Georgia

Mandatory Livestock Identification and Country of Origin Labeling: Implications for Domestic Consumers and Foreign Trade
Wendy J. Umberger, Colorado State University

Developing an Effective and Equitable Indemnity Policy to Deal with Market Disruptions Caused by Foreign Animal Disease Outbreaks
Keith Coble, Mississippi State University
John D. Anderson, Mississippi State University

Tuesday 3:15 p.m. – 5 p.m.
Organized Symposium 8
Caraway III (CC)

Title: Peanut Sector Adjustment to a New Policy Regime

Organizers:
Erik Dohlman, USDA
Linwood Hoffman, USDA
Edwin Young, USDA

Moderator: Linwood Hoffman, USDA

Presenters:
Overview of Policy Change and Aggregate U.S. Adjustments
Erik Dohlman, USDA

Risk Management Strategies and Concerns
Kim B. Anderson, Oklahoma State University

Policy Implementation Issues and Challenges
James Pease, Virginia Polytechnic Institute and State University

Processor Perspectives and Issues
Nathan Smith, University of Georgia

Tuesday 5 p.m. – 6 p.m.
JAAE Editorial Council Meeting
Quapaw (CC)

Tuesday 7 p.m. – 9 p.m.
SAEA Reception
Clinton Library

Wednesday 8 a.m. – 10 a.m.
Registration
Rotunda

Wednesday 8 a.m. – 9:45 a.m.
Selected Papers 26
Hoffman

Title: Policy and Consumer Response

Moderator:

Consumer Food Choices as a Reflection of Concerns about Nutritional Attributes
Sojin Hwang, University of Georgia
Wojciech J. Florkowski, University of Georgia
In-Kyu Lee, Rural Development Administration, Korea

An American BSE Crisis: Has it Affected the Value of Traceability and Country-of-Origin Certifications for U.S. and Canadian Beef?
Ruby A. Ward, Utah State University
DeeVon Bailey, Utah State University
Robert Jensen, Utah State University

Estimating the Effect of FDA-Allowed Health Claims on the Consumption of Soy Based Food
Arbindra Rimal, Southwest Missouri State University
Wanki Moon, Southern Illinois University
Economic Evaluation of HACCP Implementation in Turkey Processing  
Simeon Kaitibie, North Dakota State University  
William Nganje, North Dakota State University  
Alexandre Sorin, North Dakota State University  

Wednesday 8 a.m. – 9:45 a.m.  
Selected Papers 27  
Harris (PB)  

Title: New Policies for Old Section 22 Commodities  
Moderator: Joe Outlaw, Texas A&M University  

A Linear Estimation of Producer Preferences, and the Wage, Hours, and Gross Sales Effects of Migrant Labor in Alabama's Horticulture Industry  
Moriah Bellenger, Auburn University  
Deacue Fields, Auburn University  
Ken Tilt, Auburn University  

Crop Rotations and Dynamic Analysis of Southeastern Peanut Farms  
Archie Flanders, University of Georgia  
Stanley M. Fletcher, University of Georgia  
C. Robert Taylor, Auburn University  
Nathan B. Smith, University of Georgia  
Allen McCorvey, University of Georgia  

Can the Milk Income Loss Contract (MILC) and Dairy Price Support Program Coexist?  
Brian Herbst, Texas A&M University  
Joe L. Outlaw, Texas A&M University  
David P. Anderson, Texas A&M University  

Crop Contracts versus Spot Markets under the Marketing Assistance Loan Program: The Case of Peanuts  
Denis A. Nadolnyak, University of Georgia  
Cesar L. Revoredo Giha, University of Cambridge, United Kingdom  
Stanley M. Fletcher, University of Georgia  

Wednesday 8 a.m. – 9:45 a.m.  
Selected Papers 28  
Pope (CC)  

Title: Merger, Integration, and Strategic Alliance in Agribusiness Industries  
Moderator: Tony V. Johnston, Middle Tennessee State University  

Price Effects of Supermarket Mergers  
David E. Davis, Economic Research Service, USDA  
Jeffrey M. Perloff, University of California  

Horizontal Consolidation in the Food Processing Industry: Boon or Bane?  
Emilio Tostao, Oklahoma State University  
Chanjin Chung, Oklahoma State University  

Case Studies of Strategic Alliances in Southeastern Beef Production  
Jeffrey Gillespie, Louisiana State University  
Angel Bu, Louisiana State University  
Robert Boucher, Louisiana State University  

Wednesday 8 a.m. – 9:45 a.m.  
Selected Papers 29  
White Oak (PB)  

Title: Determinants of Market Prices, Demand, and Cost Efficiency  
Moderator: Pierre I. Boumtje, Southern Arkansas University  

Economics of Transporting Poultry Litter from Northwest Arkansas to Eastern Arkansas Croplands  
Kenneth B. Young, University of Arkansas  
Eric Wailes, University of Arkansas  
H.L. Goodwin, University of Arkansas  
Rita Carreira, University of Arkansas  

Does Institutional Loyalty Hypothesis Really Work?: The Case of MTSU Students’ and Employees’ Preference Toward MTSU-Produced Milk  
Harjanto Djunaidi, Middle Tennessee State University  
Tony V. Johnston, Middle Tennessee State University  

Steel: Price Links between the Primary and Scrap Market  
Irene M. Xiarchos, West Virginia University  

Internet Adoption Among Organic Farmers in the U.S.  
Daniel Ngugi, University of Georgia  
Luanne Lohr, University of Georgia  
Xiangrong Yin, University of Georgia  

Wednesday 8 a.m. – 9:45 a.m.  
Selected Papers 30  
Caraway III  

Title: Farm Efficiency, Investment, and Growth  
Moderator: Michael Langemeier, Kansas State University  

An Examination of the Relationship Between Overall Efficiency and Farm Experience  
Kelly Bradford, Kansas State University  
Michael Langemeier, Kansas State University  

Cost Efficiency Estimates for a Sample of Crop and Beef Farms  
Michael Langemeier, Kansas State University  
Rodney Jones, Kansas State University  

Factors Impacting Farm Growth  
Mario Villatora, Kansas State University  
Michael Langemeier, Kansas State University
Investment Analysis of Alternative Dairy Systems under MILC
Phillip R. Eberle, Southern Illinois University
Darren Moody, USDA-AMS
William C. Peterson, Southern Illinois University
C. Matthew Rendleman, Southern Illinois University

Wednesday 8 a.m. – 9:45 a.m.
Selected Papers 31
Conway (PB)

Title: Value of Environmental Amenities
Moderator: Jennie Popp, University of Arkansas

Toward a Generalizable Measure of the Value of a Change in Pesticide Use
Olga Sydorovych, North Carolina State University
Michele C. Marra, North Carolina State University

The Value of Hunting Package Attributes
Virginia Buller, Mississippi State University
Darren Hudson, Mississippi State University
Gregory M. Parkhurst, Mississippi State University
Andy Whittington, Mississippi State University

Estimating the Supply Curve for Nutria Pelts from Coastal Louisiana and the Impacts Associated with Declining Prices
Jack C. Isaacs, Louisiana Department of Wildlife and Fisheries
Cheikhna Dedah, Louisiana State University
Walter R. Keithly, Jr., Louisiana State University
Richard F. Kazmierczak, Jr., Louisiana State University

Estimating the Economic Value of Temporary and Permanent Carbon Sequestration Activities on Agricultural Land
Mark Sperow, West Virginia University

Wednesday 8 a.m. – 9:45 a.m.
Selected Papers 32
Manning (PB)

Title: Income Support and Risk Management
Moderator: John Westra, Louisiana State University

Evaluating the Effectiveness of Price and Yield Risk Management Products in Reducing Revenue Risk for Southeastern Crop Producers
Todd D. Davis, Clemson University

The Influence of the Value of Bt Cotton on Risk and Welfare
Swagata "Ban" Banerjee, Mississippi State University
Steven W. Martin, Mississippi State University
Michael E. Wetzstein, University of Georgia

Government Payments: Economic Impact on Southeastern Peanut Farms
Stanley M. Fletcher, University of Georgia
Archie Flanders, University of Georgia
Nathan B. Smith, University of Georgia
Allen McCorvey, University of Georgia

Specialty Crop Producers’ Crop Insurance Decisions
Jione Jung, University of Florida
Richard N. Weldon, University of Florida
John J. VanSickle, University of Florida

Wednesday 8 a.m. – 9:15 a.m.
Organized Symposium 9
Isard (CC)

Title: Production and Marketing Risk Management in Aquaculture
Organizers: Terry R. Hanson, Mississippi State
John D. Anderson, Mississippi State

Governmental Assistance to the U.S. Catfish Industry
Terry R. Hanson, Mississippi State University
John Anderson, Mississippi State University

Developing Insurance Products for U.S. Aquaculture Industries
Keith Coble, Mississippi State University
Saleem Shaik, Mississippi State University

Effect of Contract Attributes on Catfish Processors and Producers
Darren Hudson, Mississippi State University
Tian Xia, Mississippi State University

Risk Reduction Through Forward Contracting of Catfish Feed
John Anderson, Mississippi State University

Wednesday 8 a.m. – 9:15 a.m.
Organized Symposium 10
Miller (CC)

Title: Obesity, Food Labeling and Food Policy: Issues/Impacts For Southern Agriculture
Organizers: Larry D. Sanders, Oklahoma State University
James Novak, Auburn University
Janie Simms Hipp, University of Arkansas

Moderator: James Novak, Auburn University

Overview Of The Economics Of Obesity In The Rural South
Agus Hudoyo, University Of Kentucky
Eric Scorsone, University Of Kentucky

Current Nutrition/Labeling/Food Safety Legislation & Litigation
Janie Simms Hipp, University Of Arkansas
Public and Private Food Assistance Programs and Their Use for the Nutrition and Development Of Low-Income Children In The South

Patricia A. Duffy, Auburn University
Sareen Gropper, Auburn University
Jean Weese, Auburn University
B. Doug White Auburn University
Evelyn Crayton, Auburn University

Summary of Causation and Policy Implications of Obesity for Southern Agriculture

Larry Sanders, Oklahoma State University
James Novak, Auburn University