The preparations for the Tulsa meetings are in the final stages of completion. Various committee chairs, committee members, and the Executive Committee have been working hard and deserve the thanks of the Association. In particular we are especially grateful for the dedication and hard work of Ken Paxton and Lonnie Vandeveer in coordinating the scheduling of numerous session and activities. Please see the complete program in this Newsletter.

You are encouraged to preregister for the meetings on or before January 30, 2004. The registration/dues form appears in this Newsletter and is also available on our site. Note that the SAAS registration fee of $40 is included in our registration fee of $120 early or $145 if paid after January 30. Send the completed form to Secretary/Treasurer Ken Paxton and Lonnie Vandeveer. Some of you pay your dues to the SAEA when you renew your AAEA dues. If you haven’t done this, you can include your $30 annual dues payment for 2004 along with your meetings registration.

SAEA headquarters will be located in the Doubletree Hotel Tulsa-Downtown. All SAEA meetings are scheduled for the Doubletree Hotel. The group rate is $95 for a single or double room and reservations must be made prior to January 15. The Doubletree Hotel is located at 616 West 7th Street. Reservations should be made by calling 1-918-587-8000 and asking for the Southern Association of Agricultural Scientists group rate. More information about the meeting site can be found on the SAAS website (http://www.saasinc.org/tulsahotelinfo.asp).

Our Business Meeting and Awards Program will take place on Monday evening at 5:15pm. Please plan to participate and to congratulate those members being recognized for outstanding contributions. We thank Steve Turner, Mississippi State University, for his leadership in coordinating the various award committees.

Tuesday evening we have planned a social with food and drinks at the Petroleum Club. Heavy hors d’oeuvres and two drinks will be provided as part of your registration fee. The petroleum Club is a private club located convenient to the hotel and with a good view of the city. There will be plenty of opportunity to socialize with colleagues in a relaxed atmosphere. Thanks to Damona Doye, Oklahoma State University, for making these arrangements.

This year the Executive Board voted to discontinue the practice of waiving fees for graduate students. The reduced fee of $30 if paid by January 30th, or $45 if paid later, still represents a significant subsidy by the Association. We encourage graduate students to attend and to become members of the SAEA.

I look forward to visiting with many of you at Tulsa and wish you and your families a wonderful holiday season.

Les Myers
President
Southern Agricultural Economics Association
36th Annual Meetings Program
February 14 – 18, 2004

SAEA OFFICERS:
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LONNIE R. VANDEVEER
Past-President
STEVE TURNER
Editor
JOHN PENSON, JR.

All Meeting Rooms are Located in the Double Tree Hotel

Saturday 8 p.m. – 10 p.m.
Quiz Bowl Orientation
Woodward

Sunday 8 a.m. – 5 p.m.
Quiz Bowl
Woodward

Sunday 9 a.m. – 2 p.m.
SAEA Executive Board Meeting
Second Floor Conference Room

Sunday Noon – 5 p.m.
Registration
International Foyer

Sunday 4 – 6 p.m.
SAAS General Session
Windsor

Sunday 6:30 – 8 p.m.
SAAS Reception
International Ballroom/Foyer

Sunday 2:00 p.m. – Tuesday 5 p.m.
Selected Posters
The Balcony
Poster Presentations will be
Tuesday 10:15 – 12:00 noon

Giving Your Online Agribusiness Course A Voice
Joey E. Mehlhorn, University of Tennessee at Martin
Tim Burcham, University of Tennessee at Martin

Using Precision Agriculture Technologies to Define
Management Zones Within a Multi Crop Production System
Kenneth W. Paxton, Louisiana State University
Huizhen Niu, Louisiana State University
Roger Leonard, Louisiana State University
Ralph Bagwell, Louisiana State University

Willingness To Pay To Preserve Water Quality In The Lower
Illinois River
Jennie Popp, University of Arkansas
Felix Rondon, University of Arkansas

A Decision Tool for Improved Beef Cattle Production,
Management, and Marketing System Analysis
Tammy L. McKinley, University of Tennessee
Emmit L. Rawls, University of Tennessee
John C. McKissick, University of Georgia

FactSim: A Futures and Options Market Simulator for
Teaching and Extension
John J. VanSickle, University of Florida
Amir Drusbosky, University of Florida
Brian Gray, University of Florida

Developing and Delivering Streaming Audio/Video Lectures
for an Online Graduate Degree Program in Agriculture
Timothy N. Burcham, University of Tennessee at Martin
Joey E. Mehlhorn, University of Tennessee at Martin
Thomas Greer, University of Tennessee at Martin
Barbara Darroch, University of Tennessee at Martin

Standardized Recordkeeping—The Case of Cotton
Jeanne Reeves, Cotton Incorporated
Albert J. Allen, Mississippi State University

Comparison of Profitability for Ultra Narrow Row Cotton
(UNRC) Versus Wide Row Cotton
Blake Brown, North Carolina State University
Jeanne Reeves, Cotton Incorporated

Consumer Assessment of the Importance of the Labeling of
Irradiated Beef
Senhui He, University of Georgia
Stanley Fletcher, University of Georgia
Arbindra Rimal, University of Georgia

Nutrient consideration, perception of nutritional contents, and
Consumption: the Case of In-shell Peanuts Consumption.
Stanley Fletcher, University of Georgia
Senhui He, University of Georgia
Arbindra Rimal, University of Georgia
Consumer Acceptability of Irradiated Produce, Shell fish and Meat Products
Kent Wolfe, University of Georgia
Chung L. Huang, University of Georgia
John McKissick, University of Georgia

Budgeting Monthly Cattle Feeding Performance: A Spreadsheet Approach
Michel Popp, University of Arkansas
Stephanie Brister, University of Arkansas

A Case Study Assessment of the Firms Assisted by the Oklahoma Food and Agricultural Products Research and Technology Center
Ann Zimmerschied-Ulmer, Oklahoma State University
Mike Woods, Oklahoma State University
Chuck Willoughby, Oklahoma State University
Rodney Holcomb, Oklahoma State University
Daniel Tilley, Oklahoma State University

Monday 8:00 – 5 p.m.
Registration
International Foyer

Monday 8 a.m. – 5 p.m.
Quiz Bowl
Woodward

Monday 8 a.m. – 5 p.m.
Departmental Recruitment Displays
The Balcony

Monday 8:30 a.m. – 8:45 a.m.
36th Annual SAEA Meetings
Opening Remarks and Welcome
Les Myers, SAEA President
Manchester

Monday 8:45 a.m. – 9:45 a.m.
Presidential Address
Richard Kilmer
Manchester

Monday 10:15 a.m. – 12 noon
Invited Papers 1
Manchester

Organizers: Terence Centner, University of Georgia
Jim Pease, Virginia Tech University
Ben Gramig, University of Kentucky
Sponsored by SERA-IEG 30, the Southern Natural Resource Economics Committee
Moderator: Michael Thomas, Florida Agricultural and Mechanical University

Presenters:
Alternative Performance Standards for Concentrated Animal Feeding Operations: A Brief Overview
Jim Pease and Darrell Bosch, Virginia Tech University

Regulatory Responses to Potential Pollutants from Animal Feeding Operations
Jeffrey D. Mullen and Terence J. Centner, University of Georgia.

Utilizing Contingent Claims to Improve CAFO Management
Ben M. Gramig, Jerry R. Skees, and J. Roy Black, University of Kentucky

Discussants: Ron Fleming, University of Kentucky

Monday 10:15 a.m. – 12 noon
Invited Papers 2
Gilcrease

Title: Buyback Programs for Overcapitalized Fisheries: Approaches, Experience, and Impacts for Southeast Fisheries
Organizer: Sherry Larkin, University of Florida
Moderator: Chuck Adams, University of Florida and Florida Sea Grant College Program

Presenters:
Alternative Valuation Methods and Buyback Programs: Pros and Cons of Programs Proposed for Southeast Fisheries
Sherry Larkin, University of Florida; Walt Keithly, Louisiana State University

Simulation Models to Analyze Buyback Programs: Lessons from the Texas Bay Shrimp Fishery
Wade Griffin, Texas A&M University
John Ward, National Marine Fisheries Service

Capacity Reduction and Buyback Programs: Estimating Vessel Capacity for Fleet-Reductions
Jim Kirkley, College of William & Mary’s Virginia Institute of Marine Science
John Waldon, National Marine Fisheries Service

Discussant: Eric Thunberg, National Marine Fisheries Service (NMFS)

Monday 12 noon – 1 p.m.
SERA-IEG 16 Business Meeting
Keystone
Monday 1 p.m. – 2:45 p.m.

Selected Papers 1
Manchester

Title: Financial, Marketing and Pricing Issues in the Beef-Cattle Industry
Moderator: Gregg Ibendahl, University of Kentucky

Is the Thinly-traded Butter Futures Contract Priced Efficiently
Fabian Tondel, University of Kentucky
Leigh J. Maynard, University of Kentucky

Ultrasound Technology for Cost Reduction in Beef Cattle
Arbindra Rimal, Southwest Missouri State University
Tommy Perkins, Southwest Missouri State University

Management of the Cow-Calf Enterprise and the Price Grid:
Impact on Financial Risk
T. E. Anton, University of Florida
Peter Barry, University of Illinois at Urbana-Champaign

Monday 1 p.m. – 2:45 p.m.

Selected Papers 2
Gilcrease

Title: Pricing, Capitalization, and Income Risk Reduction Among Alternative Farmland Control Arrangements
Moderator: Archie Flanders, University of Georgia

Comparing Land Values and Capitalization of Cash Rents for Cropland and Pasture in Georgia
Archie Flanders, University of Georgia
Fred White, University of Georgia
Cesar Escalante, University of Georgia

Marginal Effects of Land Characteristics and Purchase Factors on Rural Land Value
Rebecca S. McLaren, Louisiana State University
Steven A. Henning, Louisiana State University
Lonnie R. Vandeveer, Louisiana State University

An Evaluation of Alternative Cash, Share, and Flexible Leasing Arrangements for South Carolina Grain Farms
Todd Davis, Clemson University

Monday 1 p.m. – 2:45 p.m.

Selected Papers 3
Philbrook

Title: Impact of Business/Ownership Structure and Farm Policy Changes on the Feasibility and Viability of Farm and Farm Related Enterprises
Moderator: Forrest Stegelin, University of Georgia

Feasibility of an Oklahoma Fresh Greens and Cowpeas Packing Cooperative
Germain N. Pichop, Oklahoma State University
Rodney Holcomb, Oklahoma State University
Brian A. Kahn, Oklahoma State University

Daniel S. Tilley, Oklahoma State University

The Impact of the 2002 Farm Security and Rural Investment Act on the Economic Viability of Peanut Buying Points in Georgia
Stanley Fletcher, University of Georgia
Lewis Webb, University of Georgia
Audrey Luke-Morgan, University of Georgia
Nathan Smith, University of Georgia

Factors Affecting the Profitability of Golf Courses in Georgia
Pierre Boumtje, Southern Arkansas University
Wojciech Florkowski, University of Georgia
Gil Landry, University of Georgia
Cesar Escalante, University of Georgia

Monday 1 p.m. – 2:45 p.m.

Organized Symposia 1
Remington

Title: Agriculture and the Expanding Biobased Economy of the 21st Century: Training of Traditional and Non-Traditional Students
Organizer: Surendra P. Singh, Tennessee State University
Moderator: Enefiok Ekanem, Tennessee State University
Participants:
Daniel F. Manternach, New Uses Council
James Doolittle, South Dakota State University
S. Muhammad, Tennessee State University
F. Tegegne, Tennessee State University
Robert Harris, Tennessee Valley Authority
Peter Nelson, AgroTech Communications, Inc.

Monday 1 p.m. – 2:45 p.m.

Organized Symposia 2
Gilcrease

Title: Emerging Water Supply Issues in the Southern Region
Organizer: John R. C. Robinson, Texas A&M Research and Extension Center at Weslaco
Moderator: Kelly J. Bryant, University of Arkansas-Monticello

Participants:
Andrew G. Keeler, University of Georgia
John R. C. Robinson, Texas A&M Research and Extension Center at Weslaco
M. Edward Rister, Texas A&M University

Discussant: Mark J. Cochran, University of Arkansas
Monday 3:15 p.m. – 5 p.m.  
Selected Papers 4  
Dover

Title: Farm Financial Structure Decisions and the Delivery of Farm/Rural Credit Services  
Moderator: Cesar Escalante, University of Georgia

Governance and Performance of Microfinance Organizations: Evidence from Central and Eastern Europe and the Newly Independent States  
Valentina Hartarska, Auburn University

Explanation of Regional Variations in Demand for Farm Credit in Missouri  
Tara Ashlock, Southwest Missouri State University  
Arbindra Rimal, Southwest Missouri State University

Farm Financial Structure Decisions Under Different Intertemporal Risk Behavioral Constructs  
Cesar Escalante, University of Georgia  
Carl Nelson, University of Illinois at Urbana-Champaign

Monday 3:15 p.m. – 5 p.m.  
Selected Papers 5  
Manchester

Title: Economic Analysis of Precision Farming Services/Practices, Food Labeling Requirements and Asset Investment Decisions Among Grain Farms  
Moderator: John Westra, Louisiana State University

The Coase Theorem Or The Coasian Lens?  
James Barnes, Oklahoma State University  
Harvey S. James, University of Missouri-Columbia  
Nicholas G. Kalaitzandonakes, University of Missouri-Columbia

An Economic Analysis Of Unit-Train Facility Investment  
Philip Kenkel, Oklahoma State University  
Shida Hennebery, Oklahoma State University  
Haernani Agustini, Oklahoma State University

Is it Feasible to Develop an Agribusiness Selling Precision Farming Services to Farmers?  
David Debertin, University of Kentucky  
Thomas Logsdon, University of Kentucky

Will Variable Rate Application Technology Pay in Tennessee?  
Rebecca Cochran, University of Tennessee  
James Larson, University of Tennessee  
Roland Roberts, University of Tennessee  
Burton English, University of Tennessee

Monday 3:15 p.m. – 5 p.m.  
Selected Papers 6  
Conventy

Title: Environmental and Economic Implications of Management Practice Alternatives  
Moderator: Jeff Johnson, Texas Tech University

Dynamic Comparison of Systems for Irrigation and Effluent Application  
Rita Careira, Oklahoma State University  
A.L. Stoecker, Oklahoma State University  
J.A. Hutley, Oklahoma State University  
M. Kizer, Oklahoma State University

An Analysis Cost Effective Management Practices to Manage Water Pollution Problem: A Case of Tobesofkee Creek, Georgia  
Nirmala Devkota, University of Georgia  
Jeff Mullen, University of Georgia  
Jimmy Bramblett, University of Georgia  
Murali Adhikari, University of Georgia  
Laxmi Paudel, University of Georgia

Lee Christensen, USDA-ERS

Monday 3:15 p.m. – 5 p.m.  
Selected Papers 7  
Philbrook

Title: Risk and Damage Issues in Environmental Management  
Moderator: Martin Redford, University of Arkansas

Environmental Risk Assessment under Uncertainty and Safety-First Constraints  
Walaiporn Intarapong, Mississippi State University  
Diane Hite, Auburn University

Risk Analysis and Sustainability of Alternative Cotton Production Systems  
Maqsood Hussain, University of Agriculture, Faisalabad, Pakistan

Evaluating the Economic Costs of a Potential Zebra Mussel Infestation: A Survey of Consumptive Surface Water Users in Florida  
Frederick Rossi, University of Florida  
Damian Adams, University of Florida  
Donna Lee, University of Florida

Monday 3:15 p.m. – 5 p.m.  
Organized Symposium 3  
Remington

Title: Student Participation in Undergraduate Discipline-Related Organizations: How Can We Get Students (and Faculty) Involved?  
Organizers:  
Randall D. Little, Mississippi State University  
M. Darren Hudson, Mississippi State University  
Lisa House, University of Florida
Moderator: Randall D. Little, Mississippi State University

Participants:
Lisa House, University of Florida
David Willis, Texas Tech University
Dan McLemore, University of Tennessee
David Fraser, Cotton Board

Monday 3:15 p.m. – 5 p.m.
Organized Symposium 4
Gilcrease

Title: Applied Research to Improve the Valuation of Water Quality Services for National Public Policy Analysis

Organizer: Brett R. Gelso, US/EPA
Moderator: John R. Powers, US/EPA

Participants:
John R. Powers, US/EPA
Brett R. Gelso, US/EPA

Monday 4 p.m. – 5 p.m.
Student Recruitment Fair
The Balcony

Monday 5:15 – 7 p.m.
SAEA Business Meeting and Awards Program
Manchester

Tuesday 8 a.m. – 5 p.m.
Registration
International Foyer

Tuesday 8 a.m. – 9:45 a.m.
Selected Papers 8
Dover

Title: Evaluation of Policy Effectiveness
Moderator: David Willis, Texas Tech University

Evaluation of Water Conservation Policy Alternatives for the Southern High Plains of Texas
Jeffrey W. Johnson, Texas Tech University
Phillip N. Johnson, Texas Tech University
David B. Willis, Texas Tech University
Eduardo Segarra, Texas Tech University

Towards a Comprehensive Regional Water Policy Model for the Texas High Plains
Biswaranjan Das, Texas Tech University
David B. Willis, Texas Tech University
Jeffrey W. Johnson, Texas Tech University

A Policy Evaluation of Transport Subsidies for Poultry Litter in West Virginia
Allan Collins, West Virginia University
Tom Basden, West Virginia University

Tuesday 8 a.m. – 9:45 a.m.
Selected Papers 9
Conventy

Title: Estimation and Measurement Issues
Moderator: Gandhi Bhattacharai, Auburn University

Willingness to Pay for Public Goods: A Two-stage Hedonic Housing Model of Demand for Neighborhood Safety, School and Environmental quality
Gandhi Bhattacharai, Auburn University
Ram Pandit, Auburn University
Diane Hite, Auburn University

Hedonic Estimation of Southeastern Oklahoma Forestland Prices
Stephen A. King, San Diego State University
Dean F. Schreiner, Oklahoma State University

Alternative Methods of Forecasting Agricultural Water Demand: A Case Study on the Flint River Basin in Georgia
Swagata Banerjee, University of Georgia
Lewell Gunter, University of Georgia
Jimmy Bramblett, University of Georgia
Michael E. Wetzstein, University of Georgia

Tuesday 8 a.m. – 9:45 a.m.
Selected Papers 10
Philbrook

Title: Local Economic Development
Moderator: James Bukenya, Alabama A&M University

Sreedhar Upendram, Kansas State University
Preston La Ferney, University of Arkansas
Wayne Miller, University of Arkansas
Jennie Popp, University of Arkansas
Daniel Rainey, University of Arkansas

The Influence of Quality of Life Amenities on Rural Development in Alabama
Nzaku Kilungu, Alabama A&M University
James Bukenya, Alabama A&M University

Public Perceptions Regarding Growth of the Dairy Industry in Illinois
C. Matthew Rendleman, Southern Illinois University
William C. Peterson, Southern Illinois University
Livy M. Coe, Southern Illinois University
Phil Eberle, Southern Illinois University
Kenneth G. Griswold, Southern Illinois University
The Impact of the Ogallala Aquifer on the Development of the Texas Panhandle and the Evaluation of Strategies for Addressing the Effect of Aquifer Decline on the Agricultural Production and the Rural Community
Lal K. Almas, West Texas A&M University
W. Arden Colette, West Texas A&M University
Zhen Wu, West Texas A&M University

Tuesday 8 a.m. – 9:45 a.m.
Selected Papers 11
Remington

Title: Community and Rural Development
Moderator: Duncan Chembezi, Alabama A&M University

An Assessment of the Impact of the Rural Empowerment Zone and Enterprise Community Program on Texas’ Rio Grande Valley
Joselito K Estrada, University of Texas at Brownsville
Albert J. Allen, Mississippi State University

Perspective of Participation and Benefit Sharing: A Perceptual Study of Community Forestry User Groups in Dhading District of Nepal
Ram Pandit, Auburn University
Gandhi Bhattarai, Auburn University

Selling Their Best For Little: The Riddle of Ecuador’s Failed Attempt to Assist Communal Farmers
Maria Jose Castillo, University of Florida
Richard Beilock, University of Florida

Motivations for Social Capital
Jeffrey L. Jordan, University of Georgia

Tuesday 8 a.m. – 9:45 a.m.
Selected Papers 12
Gilcrease

Title: Model and Functional Form Specification
Moderator: Octavio Ramirez, New Mexico State University

Two Methods of Estimating Semiparametric Component in the Environmental Kuznet’s Curve (EKC)
Krishna Paudel, Louisiana State University
Hector Zapata, Louisiana State University

Examining Efficiency of Government Grading in a Hedonic Price Model for Louisiana Rough Rice
Sung No, Southern University and A&M College
Michael E. Salassi, Louisiana State University
Wayne Gauthier, Louisiana State University

Analysis of Selected Vegetables and Fruits in U.S. Market: An Application of Demand Systems
Sikavas NiLampang, University of Florida
John J. Van Sickle, University of Florida
Edward A. Evans, University of Florida

Tuesday 8 a.m. – 9:45 a.m.
Selected Papers 13
Manchester

Title: Forecasting and Risk Measurement Techniques
Moderator: Bailey Norwood, Oklahoma State University

Using the Random Parameters Logit Model to Combine Revealed and Stated Preference Data
Brett Gelso, USEPA
Jeffrey M. Peterson, Kansas State University

Forecasting Limited Dependent Variables: Better Statistics For Better Steaks
Bailey Norwood, Oklahoma State University
Jason Lusk, Purdue University
Wade Bronsen, Oklahoma State University

Comparing Revenue Risk Reduction of a Rainfall Index Insurance Contract Using Quantile-VaR and Dispersion Risk Measure
Ibrahima Bamba, University of Kentucky

Tuesday 8 a.m. – 9:45 a.m.
Selected Papers 14
Westminster

Title: Teaching and Extension
Moderator: John Robinson, Texas Tech University

Human Resources and Undergraduate Agricultural Economics Curricula
Michael Oldfather, Kansas State University
Bryan Schurle, Kansas State University

How Extension Programming Can Provide Useful Input for Land Tenure and Production Decisions: Projected Cost Structures and Decision Support Aids for Texas Coastal Bend Rice LANDLORDS AND PRODUCERS
Lawrence Fulconer, Texas Cooperative Extension Texas A&M University
Richard Jahn, Texas Cooperative Extension Texas A&M University
David Anderson, Texas Cooperative Extension Texas A&M University

Determinants of Agricultural Extension Resources in the Southeast
Jet Yee, USDA-ERS

Tuesday 8 a.m. – 9:45 a.m.
Selected Papers 15
Geneva

Title: Analysis on Livestock Trade
Moderator: Dragan Miljkovic, Southwest Missouri State University
Trade Liberalization and Changing Composition and Quality of Imports in Japanese Beef Import Markets
Dragan Miljkovic, Southwest Missouri State University

Measuring the Degree of Market Power Among Beef Exporters to Japan
Michael Reed, University of Kentucky
Sayed Saghaian, University of Kentucky

U.S. Demand for Imported Lamb by Country: A Two-Stage Differential Production Approach
Andrew Muhammad, Southern University
Keithly G. Jones, USDA-ERS

Derived Feed Demand for Egypt’s Poultry and Egg Sector to 2010 - Policies and Implications
Fawzi Taha, USDA-ERS

Tuesday 8 a.m. – 9:45 a.m.
Organized Symposium 5
Woodward

Title: Focus on ARMS (Agricultural Resource Management Survey)
Organizers: Tim Payne, USDA/ERS
Jorge Fernandez-Cornejo, USDA/ERS
Moderators: Tim Payne, USDA-ERS
Jorge Fernandez-Cornejo, USDA-ERS
Participants: Tim Payne, USDA-ERS
Jorge Fernandez-Cornejo, USDA-ERS

Tuesday 8 a.m. – 9:45 a.m.
Organized Symposium 6
Russell

Title: Mandatory Country-of-origin Labeling: Impacts and Issues for Extension and Applied Research
Organizers: John Robinson, Texas A&M University
Parr Rosson, Texas A&M University
Moderator: Lynn Kennedy, Louisiana State University
Participants: Derrell Peel, Oklahoma State University
Parr Rosson, Texas A&M University
Flynn Adcock, Texas A&M University
John Robinson, Texas A&M University
T.C. Betancourt, Texas A&M University
Stanley Fletcher, University of Georgia
Discussant: Darren Hudson, Mississippi State University

Tuesday 10:15 a.m. – 12 noon
Invited Papers 3
Geneva

Title: Partial Equilibrium Policy Analysis Models: Methodological Issues, Constraints, and Opportunities
Organizers: Octavio Ramirez, New Mexico State University
Samarendra Mohanty, Texas Tech University
Moderator: Don Ethridge, Texas Tech University
Presenters:
Methodological Issues on the Estimation of Supply Response
Octavio Ramirez, Texas Tech University
Samarendra Mohanty, Texas Tech University

Conceptual Issues for Developing Policy Relevant Commodity Models
James Rude, University of Manitoba
Karl D. Meilke, University of Guelph

Challenges in Modeling the Effects of Trade Agreements on the Agricultural Sector
Patrick Westoff, University of Missouri-Columbia
Jay Fabiosa, Iowa State University
Discussant: Craig Jagger, House Agriculture Committee

Tuesday 10:15 a.m. – 12 noon
Invited Papers 4
Woodland

Title: Private Decisions and Public Goods: Tradeoffs in the Conservation Programs of the New Farm Bill
Organizer: Gregory Ibendahl, University of Kentucky
Moderator: Todd Davis, Clemson University
Presenters:
An Econometric Analysis of the Environmental Benefits Provided by the Conservation Program
Ron Fleming, University of Kentucky
Economic Comparison of Commodity and Conservation Program Benefits: an Example from the Mississippi Delta
John Anderson, Mississippi State University

A Risk-Adjusted Comparison of Conservation Reserve Program Payments versus Production Payments for a Corn-Soybean Farmer
Gregory Ibendahl, University of Kentucky
Discussant: Todd Davis, Clemson University

Tuesday 1 p.m. – 2:45 p.m.
Selected Papers 16
Dover
Title: Future Trends in Cotton and Textile Trade
Moderator: Patrick Westhoff, University of Missouri

Cost Competition for U.S. Textiles: Will Yarn Follow the Needle?  
Conrad Lyford, Texas Tech University  
Mark Welsch, Texas Tech University.

An Analysis of Export Demand Elasticity: The Case of U.S. Cotton  
Laxmi Paudel, University of Georgia  
Jack E. Houston, University of Georgia  
Murali Adhikari, University of Georgia

Cotton Supply Response in Brazil: Traditional vs Expansion Region  
Ligia Vado, Texas Tech University  
David Willis, Texas Tech University  
Samarendu Mohanty, Texas A&M University

The MFA Quota Elimination and the Mexican Cotton Industry: Measuring Potential Impacts on U.S. Cotton Exports  
Enrique Lopez, Texas Tech University  
Jaime Malaga, Texas Tech University

Tuesday 1:00 p.m. – 2:45 p.m.  
Selected Papers 17  
Conventy

The Analysis of International Price and Exchange Rate Elasticity for U.S. Soybean: The Case of Japan  
Laxmi Paudel, University of Georgia  
Henry W. Kinnucan, Auburn University  
Murali Adhikari, University of Georgia

An Analysis of Latin American Peanut Industry: Potential Impact on U.S. Peanut Industry  
Dae-Seob Lee, Louisiana State University  
Lynn Kennedy, Louisiana State University  
Stanley Fletcher, University of Georgia.

A Marketing Analysis of U.S. Chicken Exports to China  
Lewell Gunter, University of Georgia  
Li Zhang, University of Georgia

Tuesday 1:00 p.m. – 2:45 p.m.  
Selected Papers 18  
Philbrook

Title: Export Demand Analysis of U.S. Agricultural Products
Moderator: Lynn Kennedy, Louisiana State University

Title: Impacts of Regional and Multilateral Trade Agreements
Moderator: Jaime Malaga, Texas Tech University

Examsin Cross-Country Agricultural Productivity Differences  
Ebenezer Ogunyinka, Kansas State University  
Michael R. Langemeier, Kansas State University

Technical Efficiency under Multi-Cropping Systems: Evidence from Ecowas  
Ebenezer Ogunyinka, Kansas State University  
Oluwarotimi O.Odeh, Kansas State University

Potential of China’s Agricultural FDI Inflows: A Gravity Model Approach  
Mary Marchant, University of Kentucky  
Xuehua Peng, University of Kentucky

COOL, Eco-labels, and Consumers’ Willingness to Pay in the Fresh Producer Industry  
James A. Stems, University of Florida  
John J. Van Sickle, University of Florida  
Lisa House, University of Florida

Tuesday 1 p.m. – 2:45 p.m.  
Selected Papers 19  
Remington

Title: International Agricultural Productivity Analysis
Moderator: Samerendu Mohanty, Texas Tech University

Consumption of Reduced-Fat Peanut Butter in Addition to the Consumption of Regular Peanut Butter  
Senhui He, University of Georgia  
Stanley Fletcher, University of Georgia  
Arbindra Rimal, Southwest Missouri State University
Demand for Pick-your-own and Pre-picked Strawberries in Direct Market Operations in North Carolina
Carlos E. Carpio, North Carolina State University
Michael K. Wohlgenant, North Carolina State University
Charles E. Safley, North Carolina State University

Price Formation and Food Safety Concerns in the U.S. Meat Industry: A Semi-flexible Normalized Quadratic Inverse Demand System Approach
Oluwarotimi O. Odeh, Kansas State University
Thomas L. Marsch, Kansas State University

At-Home and Away-From-Home Consumption of Seafood in the United States
Xumin Zhang, University of Florida
Lisa House, University of Florida
S. Sureshwaran, USDA/CSREES
Terry Hanson, Mississippi State University

The Effects of Risk Perceptions on Consumer Preferences for Biotech Labeling
Jae Hwa Han, Louisiana State University
R. Wes Harrison, Louisiana State University

Factors Affecting Consumer Negative Perceptions about Beef Irradiation
Senhui He, University of Georgia
Stanley Fletcher, University of Georgia
Arbindra Rimal, Southwest Missouri State University

Consumer Willingness to Pay for Irradiated Poultry Products
Kent Wolfe, University of Georgia
Chung L. Huang, University of Georgia
John McKissick, University of Georgia

Tuesday 1 p.m. – 2:45 p.m.
*Organized Symposia 7*
Woodward

Title: Biotechnology Impacts on Rice Production and Consumption
Organizers:
Roger Hinson, Louisiana State University
Dixie W. Reaves, Virginia Tech University

Moderator: Dixie Reaves, Virginia Tech University

Participants:
Roger Hinson, Louisiana State University
Mike Salassi, Louisiana State University
R. Wes Harrison, Louisiana State University
Dixie Reaves, Virginia Tech University

Tuesday 1 p.m. – 2:45 p.m.
*Organized Symposia 8*
Russell

Title: Exploring Opportunities of Non-Traditional Alternative Enterprises for Small Farmers
Organizers:
Safdar Muhammad, Tennessee State University
Fisseha Tegegne, Tennessee State University

Moderator: Albert J. Allen, Mississippi State University

Participants:
Sandra Soliaman, Tuskegee University
Omoanghe S. Isikhuemhen, North Carolina A&T State University
Safdar Muhammad, Tennessee State University
Fisseha Tegegne, Tennessee State University
Enefiok Ekanem, Tennessee State University
Surendra Singh, Tennessee State University
Tom Tate, USDA/CSREES
Antonio McLaren, USDA/CSREES
Tuesday 3:15 p.m. – 5 p.m.  
Selected Papers 23  
Dover

Title: Food Safety Session 3  
Moderator: Stanley Fletcher, University of Georgia

A Valuation of Public Demand for the Participation of Non-government Agencies in Monitoring and Enforcing Food Safety Regulations  
Senhui He, University of Georgia  
Stanley Fletcher, University of Georgia  
Arbindra Rimal, Southwest Missouri State University

Agricultural Terrorism: Potential Economic Effects on the Poultry Industry in Mississippi  
Albert J. Allen, Mississippi State University  
Albert E. Myles, Mississippi State University  
Porfirio Fuentes, Mississippi State University  
Safdar Muhammad, Tennessee State University

Sales Responses to Recalls for Listeria monocytogenes: Evidence from Branded, Ready-to-Eat Meats  
Michael Thomsen, University of Arkansas  
Rimma Shiptsova, Utah State University

Tuesday 3:15 p.m. – 5 p.m.  
Selected Papers 24  
Conventy

Title: The Application of a Diverse Set of Economic Tools to Policy Analysis  
Moderator: Daniel De la Torre Ugarte, University of Tennessee

Tobacco Quota Buyout Legislation: Economic Impacts on the Southeast  
Kelley J. Tiller, University of Tennessee  
Burton C. English, University of Tennessee  
R. Jamey Menard, University of Tennessee

Assessing Policy Options to Prevent and Control Fruit Flies: An Application to Mexican Fruit Flies  
Wen-Yuan Huang, USDA-ERS

The WTO DOHA Development Round and OECD Agricultural Policy  
Roman Keeney, Purdue University  
Thomas W. Heretel, Purdue University

Investigating the Weather-Crop Yield Models and Policy Implications for Romanian Agriculture  
Jianqiang Hao, University of Kentucky  
Jerry R. Skees, University of Kentucky

Tuesday 3:15 p.m. – 5 p.m.  
Selected Papers 25  
Philbrook

Title: Price, Forecasting, and Location Analyses  
Moderator: Eric J. Wailes, University of Arkansas

Does the Reduction in Peanut Prices Benefit Peanut Butter Consumers?  
Cesar L. Revoredo, University of Georgia  
Denis Nadolnyak, University of Georgia  
Stanley M. Fletcher, University of Georgia

Price-Inventory Relationship in the Pecan Industry: A Study of Long- and Short-Run Effects with Seasonal Consideration  
M. Ibrahim, University of Georgia  
Wojciech Florkowski, University of Georgia

Forecasting Market Share Using A Flexible Logistic Model  
Kwamena Quagranie, University of Arkansas at Pine Bluff

A Location Analysis of Landscape Plant Retail Outlet Markets in Georgia  
Chandler M. McClellan, University of Arkansas at Pine Bluff  
Steven Turner, Mississippi State University  
Lewell Gunter, University of Georgia  
Forrest Stegelin, University of Georgia

Tuesday 3:15 p.m. – 5 p.m.  
Selected Papers 26  
Remington

Title: Modeling Consumer and Producer Behavior  
Moderator: Albert J. Allen, Mississippi State University

A Probit Model Analysis of Factors Affecting Consumption of Fresh Sweet Corn in Major U.S. Markets  
Kimberly L. Morgan, University of Florida  
Robert L. Degner, University of Florida  
Thomas J. Stevens III, University of Florida

An Analysis of Farm-Retail Spread for Jamaican Fresh Fruits  
Abdullahi Abdulkadri, University of the West Indies  
Igbekele Ajibefun, Federal University of Technology

Direct Market Consumer Characteristics: A Case Study of Oklahoma Farmers’ Markets  
Shida R. Henneberry, Oklahoma State University  
Haernani N. Agustini, Oklahoma State University

A Transaction Cost Economics View of Agriculture Product Exchanges for Biopower: Theoretical and Methodological Concerns  
Ira Altman, University of Missouri-Columbia  
Tom Johnson, University of Missouri-Columbia

Tuesday 3:15 p.m. – 5 p.m.  
Selected Papers 27  
Gilcrease

Title: Estimating Price, Demand, and Identity Preservation Impacts  
Moderator: Safdar Muhammad, Tennessee State University
On Predicting the Price of Corn
Harwood D. Shaffer, University of Tennessee

The Price of Quality Cotton in the U.S.
Conrad Lyford, Texas Tech University
Sangnyeol Jung, Texas Tech University
Don Ethridge, Texas Tech University

European Union Cotton Demand: An Application of Demand Systems and Panel Data
José Antonio Lopez, Texas Tech University
Jaime Malaga, Texas Tech University

Identity Preservation for Genetic Modification Characteristics in Wheat Marketing
Marcia Tilley, Oklahoma State University
Yancey E. Wright, Oklahoma State University

Tuesday 3:15 p.m. – 5 p.m.
Selected Papers 28
Manchester

Title: Check-off Programs, Strategic Alliances, and Specialization
Moderator: Shida Henneberry, Oklahoma State University

Will the Voluntary Checkoff Program be the Answer? An Analysis of Optimal Advertising and Free-Rider Problem in the U.S. Beef Industry
Chanjin Chung, Oklahoma State University
Shida R. Henneberry, Oklahoma State University

Beef Producer Choice in Cattle Marketing
Jeffrey M. Gillespie, Louisiana State University
Aydin Basarir, Gaziosmanpasa University
Alvin Schupp, Louisiana State University

What Role Does Specialization Play in Farm Size in the U.S. Hog Industry?
Christopher Davis, USDA-ERS
Jeffrey M. Gillespie, Louisiana State University

Tuesday 3:15 p.m. – 5 p.m.
Selected Papers 29
Westminster

Title: Carbon Sequestration and Energy Crop Production
Moderator: T. E. Anton, University of Florida

An Economic and Risk Analysis of the Effects of No Tillage and Manure Applications on Soil Carbon Sequestration in Corn Production
Dustin Pendell, Kansas State University
Scott B. Boyles, Kansas State University
Jeffrey R. Williams, Kansas State University
Charles W. Rice, Kansas State University
Richard G. Nelson, Kansas State University

Economic Feasibility of an Energy Crop on a South Alabama Cotton-Peanut Farm
E. Todd Frank, Auburn University
Patricia Duffy, Auburn University
C. Robert Taylor, Auburn University
David Bransby, Auburn University
Max Runge, Auburn University
Rodrigo Rodriguez-Kabana, Auburn University

Lignocellulosic Biomass Harvest and Delivery Cost
Lawrence Mapamba, Oklahoma State University
Francis Epplin, Oklahoma State University

Tuesday 3:15 p.m. – 5 p.m.
Organized Symposium 9
Woodward
Title: Leveraging Extension Resources through Inter-Agency Cooperation
Organizers:
C.W. “Bill” Herndon, Mississippi State University
John D. Anderson, Mississippi State University
Moderator: C.W. “Bill” Herndon, Mississippi State University
Participants:
John D. Anderson, Mississippi State University
Bill Herndon, Mississippi State University
Tim Woods, University of Kentucky
Derrell Peel, Oklahoma State University
Ross Love, Oklahoma State University Extension Service

Tuesday 3:15 p.m. – 5 p.m.
Organized Symposium 10
Russell
Title: Issues Surrounding the Acceptability of Agricultural Biotechnology: Results from Focus Group Meetings and Mail Questionnaire Surveys
Organizer: Enefiok Ekanem, Tennessee State University
Moderator: Steve Halbrook, Farm Foundation
Participants:
E. Ekanem, Tennessee State University
S. Muhammad, Tennessee State University
F. Tegegne, Tennessee State University
S. Singh, Tennessee State University
Eric Wailes, University of Arkansas, Fayetteville
Jefferson Miller, University of Arkansas, Fayetteville
Diana Danforth, University of Arkansas, Fayetteville
Dennis Balogu, University of Arkansas, Pine Bluff
Tracy Dunbar, University of Arkansas, Pine Bluff
Usman Adamu, University of Arkansas, Pine Bluff
Shannon Hendix, University of Arkansas, Pine Bluff
Mary Mafuyai-Ekanem, North Carolina A&T State University
Sheilda Sutton, North Carolina A&T State University
Marsha McGraw, North Carolina A&T State University
Carolyn C. McCain, North Carolina A&T State University
Cheryl Toner, International Food Information Council
Wen S. Chern, The Ohio State University

Tuesday 5 p.m. – 6 p.m.
JAAE Editorial Council Meeting
Second Floor Conference Room

Tuesday 7 p.m. – 9 p.m.
SAEA Reception
Petroleum Club of Tulsa
601 South Boulder

Wednesday 8 a.m. – 10 a.m.
Registration
International Foyer

Wednesday 8:00 a.m. – 9:45 a.m.
Selected Papers 30
Dover

Title: Alternative and Optimal Agricultural Insurance
Moderator: Roderick Rejesus, Texas Tech University

Testing the Viability of Area Yield Insurance for Cotton and Soybeans in the Southeast
Xiaohui Deng, University of Georgia
Barry Barnett, University of Georgia
Dmitry Vedenov, University of Georgia

THI Application to Insuring Against Heat Stress in Dairy Cows
Xiaohui Deng, University of Georgia
Barry Barnett, University of Georgia
Dmitry Vedenov, University of Georgia
Joe West, University of Georgia

Optimal Crop Insurance Options for Alabama Cotton-Peanut Producers: A Target-MOTAD Analysis
Marina Irimia-Vladu, Auburn University
James L. Novak, Auburn University
Patricia Duffy, Auburn University

An Optimal Portfolio of Insurance Products and Alternative Management Practices in Farm Level
Jianqiang Hao, University of Kentucky
Murali Kanakasabai, University of Kentucky
Carl R. Dillon, University of Kentucky
Jerry R. Skees, University of Kentucky

Wednesday 8:00 a.m. – 9:45 a.m.
Selected Papers 31
Conventy

Title: Cattle Economics
Moderator: Lawrence Falconer, Texas A&M University

Key Factors Contributing to Cow/Calf Costs, Profits, and Production
Ruslyn Parker, Oklahoma State University
Damona Doye, Oklahoma State University
Clement E. Ward, Oklahoma State University
Derrell Peel, Oklahoma State University
James M. McGrann, Texas A&M University
Larry Falconer, Texas Agricultural Extension

Impact of a Managed Herd Health Program on Cow-Calf Profit Risk
T. E. Anton, University of Florida

The Effect of Economic Factors on the Adoption of Best Management Practices in Beef Cattle Production
Seon-Ae Kim, Louisiana State University
Jeffrey M. Gillespie, Louisiana State University
Krishna P. Paudel, Louisiana State University

Management Practices and Lease Arrangements used by Oklahoma Wheat, Wheat Pasture, and Wheat Pasture Livestock Producers
Ishrat Hossain, Oklahoma State University
Francis M. Epplin, Oklahoma State University
Eugene G. Krenzer, Oklahoma State University
Gerald W. Horn, Oklahoma State University

Wednesday 8:00 a.m. – 9:45 a.m.
Selected Papers 32
Philbrook

Title: Productivity, Efficiency, and Economies of Scale
Moderator: Jeffrey Gillespie, Louisiana State University

A Comparative Assessment of the Effect of Land Tenancy on Total Factor Productivity and Total Resource Productivity
Anil Sulgam, Louisiana State University
Pramod Sambidi, Louisiana State University
Krishna Paudel, Louisiana State University
Yiqian Wang, Louisiana State University

Tillage Systems, Cropping Practices, Farm Characteristics and Efficiency
Sidhar Sankranti, Kansas State University
Michael R. Langemeier, Kansas State University

Cost Efficiency of Catfish Farms in Chicot County, Arkansas: The Impact of Extension Services
Aloyce Kaliba, University of Arkansas at Pine Bluff
Carole R. Engle, University of Arkansas at Pine Bluff

Nonparametric Estimation of Multiproduct and Product-Specific Economies of Scale
Brian K. Coffey, Kansas State University
Allen Featherstone, Kansas State University

Wednesday 8:00 a.m. – 9:45 a.m.
Selected Papers 33
Remington
**Title:** The Sweet and the Not-So-Sweet: Issues in Honey and Manure Economics  
**Moderator:** Lal Almas, West Texas A&M University

**Factors Influencing the Adoption of Varroa Mite Resistant Honeybees**  
John V. Westra, Louisiana State University  
Daniel J. Sarver, Louisiana State University

**Estimating the Economic Impact of Varroa Mite Resistant Russian Honeybees**  
Daniel J. Sarver, Louisiana State University  
John V. Westra, Louisiana State University

**Blame It on the Weather: Cost and Design of Manure Management under Extreme Weather Conditions on North Carolina Swine Farms**  
Jan Chvosta, North Carolina State University  
Kelly Zerring, North Carolina State University  
Bailey Norwood, Oklahoma State University

**Is the Pollution Risk from Manure and Commercial Fertilizer Nutrients Growing on Corn/Livestock and Specialized Livestock Farms?**  
Richard F. Nehring, USDA-ERS  
Lee A. Christensen, USDA-ERS  
Erik J. O’Donoghue, USDA-ERS  
Carmen Sandretto, USDA-ERS

**Wednesday 8:00 a.m. – 9:45 a.m.**  
*Selected Papers 34*  
*Gilcrease*

**Title:** Cotton and Peanut Precision Agriculture  
**Moderator:** Jeff Johnson, Texas Tech University

**Adoption of Spatial Information Gathering Technologies and Variable Rate Input Application Technologies by Cotton Farmers in the Southeast**  
Roland Roberts, University of Tennessee  
James A. Larson, University of Tennessee  
Burton C. English, University of Tennessee  
Rebecca L. Cochran, University of Tennessee  
W. Robert Goodman, Auburn University  
Sherry L. Larkin, University of Florida  
Michele C. Marra, North Carolina State University  
Steven W. Martin, Mississippi State University  
W. Donald Shurley, University of Georgia  
Jeanne Reeves, Cotton Inc.

**Farmers’ Perceptions of Spatial Yield Variability as Influenced by Precision Farming Information Technologies**  
James A. Larson, University of Tennessee  
Roland Roberts, University of Tennessee

**Quantifying the Differences in Management Goals and Technology Choice in Peanut Production**  
Susan Watson, Louisiana Tech University

Darren Hudson, Mississippi State University  
Eduardo Segarra, Texas Tech University

**Wednesday 8:00 a.m. – 9:45 a.m.**  
*Selected Papers 35*  
*Westminster*

**Title:** Financial and Managerial Issues in Agriculture  
**Moderator:** Bruce Ahrendsen, University of Arkansas

**Comprehensive Financial Analysis of Value Added or Expansion Investment Impacts on Farm Resources**  
Melvin Brees, University of Missouri-Columbia  
Joe Parcell, University of Missouri-Columbia

**Determinants of Farm Size in the Southeast: Does the Size Concept Matter?**  
Mary Clare Ahearn, USDA-ERS  
Jet Yee, USDA-ERS

**The Role of Women in Farm Management Decisions**  
Fisseha Tegegne, Tennessee State University  
Safdar Muhammad, Tennessee State University  
Enefiok Ekanem, Tennessee State University  
Surendra Singh, Tennessee State University

**Wednesday 8:00 a.m. – 9:45 a.m.**  
*Selected Papers 36*  
*Woodward*

**Title:** Applied Production Analyses  
**Moderator:** Fritz Roka, University of Arkansas

**Economics of Replacing Endophyte-Infected with Endophyte-Free Tall Fescue Pastures**  
Mary Marchant, University of Kentucky  
Courtney Paige Murrell, University of Kentucky  
Jun Zhuang, University of Kentucky

**Effects of Risk, Disease, and Nitrogen Source on Optimal Nitrogen Fertilization Rates in Winter Wheat Production**  
Jeremy T. Walters, University of Tennessee  
Roland Roberts, University of Tennessee  
James A. Larson, University of Tennessee  
Burton C. English, University of Tennessee  
Donald D. Howard, University of Tennessee

**Have the Agricultural Public Investment Improved Rice Productivity Through Land Usage Reallocation?: An Empirical Study on Japanese Paddy-Field Rental Transactions**  
Yoji Kunimitsu, National Institute for Rural Engineering - Japan

**Determining the Break-Even Margin for Mechanical Harvesting of Florida Citrus**  
Fritz M. Roka, University of Florida
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15
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