

**RICHARD L. KILMER**  
President  
University of Florida  
Food & Resource Economics  
P.O. Box 110240  
Gainesville, FL 32611  
352/392-1881 (x304)  
352/392-9898 (FAX)  
[Kilmer@ufl.edu](mailto:Kilmer@ufl.edu)

**Kimberly Jensen**  
President-Elect  
University of Tennessee  
Agricultural Economics  
2621 Morgan Circle  
Knoxville, TN 37996-4518  
865/974-3716  
865/974-4829 (FAX)  
[ckjensen@utk.edu](mailto:ckjensen@utk.edu)

**MICHELE C. MARRA**  
Ag. & Resource Economics  
North Carolina State University  
Box 8109  
Raleigh, NC 27695-8109  
919/515-6091  
919/515-1824 (FAX)  
[michele\\_marra@ncsu.edu](mailto:michele_marra@ncsu.edu)

**RANDALL D. LITTLE**  
Director  
Dept. Agr. Econ.  
P.O. Box 5187  
Mississippi State, MS 39762  
662/325-2884  
662/325-8777 (FAX)  
[little@agecon.msstate.edu](mailto:little@agecon.msstate.edu)

**CHARLES R. HALL**  
Director  
University of Tennessee  
Dept. Agricultural Economics  
2621 Morgan Circle  
Knoxville, TN 37996-4518  
865/974-7410  
865/974-9492 (FAX)  
[crh@utk.edu](mailto:crh@utk.edu)

**LES MYERS**  
Past-President  
Virginia Tech University  
Agricultural and Appl. Econ  
208 Hutcheson Hall  
Blacksburg, VA 24061-0401  
540/231-6301  
540/231-7417 (FAX)  
[myersl@vt.edu](mailto:myersl@vt.edu)

**JOHN B. PENSON, JR.**  
Editor

**LINDA S. CRENWELGE**  
Associate Editor  
*Journal of Agricultural and Applied Economics*  
Dept. of Agr. Economics  
352D Blocker  
Texas A&M University  
College Station, TX 77843-2124  
979/845-5223  
979/862-1563 (FAX)  
[JAAE@tamuedu](mailto:JAAE@tamuedu)

**KENNETH W. PAXTON**  
Secretary/Treasurer  
Dept. of Ag. Econ. & Agribusiness  
101 Ag. Admin.  
Baton Rouge, LA 70803-5604  
225/578-2266  
225/578-2716 (FAX)  
[akpaxt@lsu.edu](mailto:akpaxt@lsu.edu)

**LONNIE R. VANDEVEER**  
Secretary/Treasurer  
Dept. of Ag. Econ. & Agribusiness  
101 Ag. Admin.  
Baton Rouge, LA 70803-5604  
225/578-2266  
225/578-2716 (FAX)  
[lvandever@agctr.lsu.edu](mailto:lvandever@agctr.lsu.edu)

SAEA web site <http://www.saea.org>

## PRESIDENT'S CORNER

It is my honor and pleasure to serve you as President of the Southern Agricultural Economics Association during the Association's 36th year. We face several challenges in the coming year that will be addressed by the SAEA Executive Board. **Les Myers**, Virginia Tech University, serves as the Past-President and continues on the Board. The Association is indebted to **Les** for his exemplary leadership and service as President during the past year. **Kimberly Jensen**, University of Tennessee, joins the Executive Board as President-Elect and is joined by three members who serve as directors: **Michele Marra**, North Carolina State University, has one year remaining; **Randy Little**, Mississippi State University, has two years left; and **Charles Hall** was elected this year for a three year-term. **Ken Paxton** and **Lonnie Vandever**, Louisiana State University, share the duties of Secretary/Treasurer and continue on the Board. Members leaving the Board include **Steve Turner**, Mississippi State University, following three years of service as President-Elect, President, and Past President and **Lois Willett**, University of Florida, leaves after serving three years as Director. Thank you **Steve** and **Lois** for a job well done. **John Penson**, Texas A&M University, will continue to serve as Editor of the *JAAE* through June 30, 2004.

### SAEA Annual Meetings, Tulsa, Oklahoma

The Tulsa meetings were a success and the Association is especially grateful to **Ken** and **Libby Paxton** and **Lonnie** and **Bonnie Vandever** for attending to the arrangements. They do the work behind the scenes that goes un-rewarded. The number of regular members and graduate students attending was 153 and 56 for a total of 209, down from 223 in 2003 and down from 298 in 2002. The number of undergraduate students attending was 47 compared to 46 in 2003 and 51 in 2002. We expected some decline from the Mobile (2003) and Orlando (2002) numbers due to location and the tight budgets being experienced by many universities and the USDA. We thank SAEA Director **Michele Marra**, North Carolina State University, for organizing the Southern Association of Agricultural Scientists (SAAS) symposium entitled "Interdisciplinary Perspectives on Crop Biotechnology" which was chaired by **Les Myers**.

### SAEA Award Winners

**SAEA Lifetime Achievement Award.** The Association takes special pride each year in awarding outstanding contributions to the profession. This year we were honored to recognize **Wayne Hayenga**, Texas A&M University, for the Lifetime Achievement Award. **Wayne's** professional lifetime contributions were indeed exemplary. We appreciate the hard work of **Steve Turner** for his leadership and to the other members of the Lifetime Achievement Award Committee: **Richard Conner**, Texas A&M University, **Gail Cramer**, Louisiana State University, and **Don Ethridge**, Texas Tech University.

**SAEA Outstanding Journal Article Awards.** Congratulations to the authors of the two outstanding journal articles this year. Recipients of the awards were **Timothy J. Richards**, Arizona State University, and **Gareth P. Green**, Seattle University, for their article "Economic Hysteresis in Variety Selection" that appeared in the April issue and **Philip L. Paarlberg**, Purdue University, **John G. Lee**, Purdue University, and **Ann H. Seitzinger**, United States Department of Agricultural, for their article "Measuring Welfare Effects of an FMD Outbreak in the United States" also appeared in the April issue. **John Penson** and the **JAAE Editorial Council** selected the outstanding journal article for 2003.

**SAEA Teaching Awards.** There were two teaching awards this year. We congratulate **Jeff Dorfman**, University of Georgia, and **Lisa House**, University of Florida on winning the SAEA Teaching Award. Thanks to **Mike Olexa**, University of Florida, **Mike Ellerbrock**, Virginia Tech University, and **Bob Burton**, Kansas State University, for serving on the selection committee. **Steve Turner** coordinated the award process.

**SAEA Extension Award.** Congratulations to **Vincent Amanor-Boadu**, **Art Barnaby**, **Daniel Bernardo**, **Mike Boland**, **Kevin Dhuyvetter**, **Sarah Fogelman**, **Rodney Jones**, **Terry Kastens**, **Michael Langemeir**, **James Minert**, and **Clay Simmons**, all from Kansas State University, in recognition of their education program on "Management Analysis and Strategic Thinking (MAST): Anytime, Anyplace, Learning for Contemporary Farm Managers." Thanks go to **Damona Doye**, Oklahoma State University, **Charles Hall**, University of Tennessee, and **Wes Snell**, University of Kentucky, for their service on the Extension Award Selection Committee. **Steve Turner** coordinated the award process.

**SAEA Poster Awards.** Congratulations to all of the Poster winners. The **First Place** Poster Award went to **Stanley Fletcher** and **Senhui He**, both from the University of Georgia, and **Arbindra Rimal**, Southwest Missouri State University, for their poster entitled "Nutrient Consideration, Perception of Nutritional Contents, and Consumption: the Case of In-shell Peanuts Consumption." **Second Place** was awarded to **Jennie Popp** and **Felix Rondon**, both from the University of Arkansas, for their poster entitled "Willingness To Pay To Preserve Water Quality In The Lower Illinois River." The **Third Place** award went to **Kenneth Paxton**, **Huizhen Niu**, **Roger Leonard**, and **Ralph Bagwell**, all from Louisiana State University, for the poster entitled "Using Precision Agriculture Technologies to Define Management Zones Within a Multi-Crop Production System." Appreciation goes to **Phil Kinkle**, Oklahoma State University, **Enofiok Ekanem**, Tennessee State University, and **Michael Thomsen**, University of Arkansas for serving as the selection and judging committee.

**SAEA Graduate Student Paper Award.** Congratulations to **Jason Hartell**, University of Kentucky, for winning the Graduate Student Paper Award. **Jason's** paper was entitled "Pricing Benefit Externalities of Soil Carbon Sequestration in Multifunctional Agriculture." We thank **Martin Redfern**, University of Arkansas, **Keith Coble**, Mississippi State University, and **Lewell Gunter**, University of Georgia, for their service on the selection committee. **Steve Turner** coordinated the award process.

**SAEA Academic Quiz Bowl Winners.** An important component of our professional activities centers on the undergraduate Academic Quiz Bowl competition. This year (last year) we had 47 (46) students representing 8 (11) academic institutions. Congratulations to the **2004 Academic Quiz Bowl Winning Team** of **Leslie Funkhouser**, Virginia Tech University, **Paul Goeringer**, Oklahoma State University, and **Christopher Rister**, West Texas A&M University. The **Second Place** team was **Elisabeth Howell**, Arkansas State University, **Jessica Hynson**, Virginia Tech University, and **Jermisha Johnson**, Alabama A&M University. Special thanks goes to **Ernest Bazen**, University of Tennessee, Chair of Undergraduate Programs; **Robert Stark**, University of Arkansas at Monticello, Chair of the Student Affairs Committee; **James Sterns**, University of Florida, Junior Advisor; **Joey Melhorn**, University of Tennessee - Martin, Sophomore Adviser; **Darrell Peel**, Oklahoma State University, **Kurt Stephenson**, Virginia Tech University, **Don Williams**, West Texas A&M University, and **Mike Woods**, Oklahoma State University, for their hard work in arranging a successful event. This year the first and second place teams played as a combined team and beat the President, the President Elect, and the Past President of the SAEA. The two groups now have one win and one loss.

## *SAEA Annual Meeting Presentations*

**SAEA Invited Papers.** This year we were privileged to have four excellent invited paper sessions. We express our sincere appreciation to each of the organizers and the many presenters. The invited papers can be found in their entirety in the August issue of the *Journal of Agricultural and Applied Economics*. They included: (1) “New Regulations Require New Solutions: Federal Provisions Governing Concentrated Animal Feeding Operations” which was organized by **Terence Centner**, University of Georgia, **Jim Pease**, Virginia Tech University, and **Ben Gramig**, University of Kentucky, (2) “Private Decisions and Public Goods: Tradeoffs in the Conservation Programs of the New Farm Bill” which was organized by **Gregory Ibendahl**, University of Kentucky, (3) “Buyback Programs for Overcapitalized Fisheries: Approaches, Experience, and Impacts for Southeast Fisheries” which was organized by **Sherry Larkin**, University of Florida, and (4) “Partial Equilibrium Policy Analysis Models: Methodological Issues, Constraints, and Opportunities” organized by **Octavio Ramirez**, New Mexico State University and **Samarendu Mohanty**, Texas Tech University. The SAEA Executive Board selected the invited papers. **Richard Kilmer** coordinated the selection process.

**SAEA Selected Papers.** Coordination of the selected paper reviews and session organization was provided by **Roderick Rejesus** and **Jaime Malaga**, Texas Tech University. **Roderick** and **Jaime** indicated that a total of 156 proposals were received and 128 (82.1 percent) were accepted. These numbers are down from 2003 when the number of papers submitted totaled 171. **Roderick** and **Jaime** voiced concern about the number of withdrawals (8 percent of accepted papers) that occurred by February 11, four days before the Tulsa meetings. **Roderick** and **Jaime** are to be commended for their efficient and expert management of 312 reviews and the posting of the 2004 selected papers on AgEcon Search. They can be viewed at <http://agecon.lib.umn.edu/cgi-bin/view.pl>. Go to “...select an institution to search” and select “Southern Agricultural Economics Association.” Then click “Select Institution.”

**SAEA Organized Symposia.** There were 10 scheduled organized symposia. One withdrew after the program was printed, leaving 9 presentations at the meetings. This was the same number as last year. **Richard Kilmer** coordinated the organized symposia process.

**SAEA Selected Posters.** A total of 13 poster proposals were received of which 13 were accepted. This compares to 15 acceptances the previous year. **Philip Kenkel**, Oklahoma State University, coordinated the poster process.

**SAEA Tuesday Evening Social.** Continuing our tradition of recent years to have a reception/meal event on Tuesday evening, we gathered at Petroleum Club for a beef buffet. About 125 SAEA members attended the event and enjoyed a relaxing evening. Special thanks to **Damona Doye**, Oklahoma State University, who organized and coordinated the reception.

### **Other SAEA News**

In other news, the Executive Board will hold a business meeting on June 7 and 8, 2004, in Charleston, South Carolina. Any member having an item of business for that meeting should contact me or any other board member. Little Rock, Arkansas will be the site of the 2005 annual meetings. **Kimberly Jensen**, University of Tennessee, will coordinate the invited paper and organized symposium sessions. The call for invited paper sessions appears elsewhere in this newsletter. The deadline for proposal submissions is May 31, 2004. Please contact **Kimberly** if you have any questions or if you want to discuss possible topics. The invited papers are published in the *Journal of Agricultural and Applied Economics*. Calls for organized symposia, selected papers, and posters will appear in the next issue of the SAEA newsletter. I look forward to working with many of you during the coming year. Thank you for your continued commitment to and support of the SAEA.

Richard Kilmer  
President

**Call for Invited paper Proposals**  
**SAEA Meetings**  
**February 5 – 9, 2005**  
**Little Rock, Arkansas**

The Southern Agricultural Economics Association is soliciting proposals for Invited Paper Sessions for the 2005 SAEA meeting in Little Rock, Arkansas. The board seeks proposals that will be of broad interest to members and that will address emerging and anticipated economic and policy issues relevant to rural communities, farmers, agribusinesses, consumers, resources and the environment, and food safety/nutrition. Topics may have relevance to one or more of the basic research, outreach, and instruction missions. Proposals should include a session title and topics to be covered with preliminary paper titles, paper presenters, and discussants, as well as a brief rationale for the session and its importance to the southern region. Please list names and affiliation of moderator, presenters, and discussants with submission. No more than four people should be proposed to present and/or discuss papers. It is the organizer's primary responsibility to correspond with and keep all participants on schedule. Invited papers are normally published in the August issue of the *Journal of Agricultural & Applied Economics*. Proposals must be received by May 31, 2004. Email submissions with attachments are encouraged. FAX submissions will not be accepted.

Please send submissions to:    Kim Jensen  
  Department of Agricultural Economics  
  The University of Tennessee  
  2621 Morgan Circle, 302 Morgan Hall  
  Knoxville, TN 37996-4518  
  Phone: 865-974-3716  
  Fax: 865-974-4829  
  Email: [kjensen@utk.edu](mailto:kjensen@utk.edu)

**Food Distribution Research Society - 2004 Annual Conference  
Call for Research Reports, Updates, and Posters**

The Society welcomes submissions of Research Reports, Research Updates and Poster Session Presentations for the 45th Annual Conference, which will be held October 10-13, 2004 at the Inn at Morro Bay, California. The conference theme is "Adapting to Change," with major sessions that will examine a broad range of food system issues, including food nutrition concerns, organics production, structural problems facing agricultural cooperatives, and wine marketing issues.

**Research Reports** are scholarly papers that focus on the results of major research efforts in any area of food distribution from the farm gate through retail demand. Reports will be evaluated and accepted on the basis of one page abstracts, maximum, that describe the research and the relevance to food distribution issues. Presentations of accepted papers will be limited to 20 minutes each.

**Research Updates** are intended to serve as concise synopses of research or educational work (1) recently completed, (2) in progress, or (3) to be undertaken within the next year. Anyone wishing to give an update should submit a one page, maximum, description of the update. Presentations of accepted updates will be limited to 10 minutes each. For more information visit our website, <http://fdrs.ag.utk.edu/>

**Send research report and update submissions to:**

***Delmy Salin***

Team Manager  
USDA-AMS-T&M-Transportation Services Branch  
1400 Independence Ave., SW  
Room1203 South Building  
Washington, DC 20250  
Phone: (202) 690-4440  
Fax: (202) 690-3616  
email: [delmy.salin@usda.gov](mailto:delmy.salin@usda.gov)

All materials should be postmarked no later than July 1st, 2004. Authors will be notified about the status of their submissions by August 31, 2004.

**Posters**

Posters highlighting research and teaching projects, programs and issues concerning agricultural and food marketing. Posters will be on display Monday through Wednesday noon during the conference. Poster dimensions are 4 feet high by 6 feet wide maximum and should be attachable to the backboard with pushpins. Poster authors should be present to answer questions about their poster Monday for one hour before the reception and banquet.

**Send an abstract, maximum 250 words, to:**

**Ramu Govindasamy**

Dept. of Agricultural, Food and Resource Economics  
55 Dudley Road  
Rutgers University  
New Brunswick, NJ 08901-8520  
email [govindasamy@aesop.rutgers.edu](mailto:govindasamy@aesop.rutgers.edu)

All materials should be postmarked no later than July 1st, 2004. Authors will be notified about the status of their submissions by August 31, 2004.

# Southern Agricultural Economics Association 2004 Membership Renewal/Application

\_\_\_\_\_ New Member

\_\_\_\_\_ Update My Address

*Membership is based on January through December calendar year. Journal subscriptions begin with the next issue after payment is received, and continue one calendar year.*

NAME: \_\_\_\_\_  
(Last) (First) (Initial)

Agency/Company/University: \_\_\_\_\_

Department: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

City: \_\_\_\_\_ State/Province: \_\_\_\_\_

Zip: \_\_\_\_\_ Country: \_\_\_\_\_

Email: \_\_\_\_\_ Phone: \_\_\_\_\_

## **SAEA MEMBERSHIP CATEGORY (check one):**

**LIFETIME MEMBERSHIP** (Based on age on or before January 1 of year applying): Full benefits and voting rights open to those who are at least 55 years old.

? 55-59 \$275            ? 65-69 \$195

? 60-65 \$225           ? 70+ \$150

## **NORTH AMERICA (U.S. Canada, Mexico, and Caribbean)**

? \$30

*Students Please Note: A special student rate of \$10 may be available through your department – see your Department Chair or Graduate Adviser for details. This special rate is paid through your department, not with this form.*

## **INTERNATIONAL (all other countries)**

? \$35

Please make checks payable to: SAEA  
and mail to the address below:

Lonnie Vandev eer, Sec/Treas, SAEA  
Dept. Agr. Econ. & Agribusiness  
101 Ag. Admin. Bldg.  
Louisiana State University  
Baton Rouge, LA 70803

Phone (225) 578-2266 FAX (225) 578-2716

Email: [lvandev eer@agcenter.lsu.edu](mailto:lvandev eer@agcenter.lsu.edu)

Website: [www.saea.org](http://www.saea.org)

## **2005 SAEA ANNUAL MEETINGS**

**Little Rock, Arkansas**

**February 5-9, 2005**

**See the SAAS website for latest meeting updates:  
[http://www.saasinc.org/LittleRock\\_MainPage.asp](http://www.saasinc.org/LittleRock_MainPage.asp)**

### **SAEA Awards Pictures**

Pictures from the award ceremony can be found at the SAEA website: [www.saea.org](http://www.saea.org) Click on the “Awards” button to go to the archives of pictures from the awards ceremonies.

Southern Agricultural Economics Association  
Department of Agricultural Economics and Agribusiness  
Louisiana State University  
Baton Rouge, Louisiana 70803