SAEA web site  http://www.saea.org

PRESIDENT’S CORNER

Appointment Of A New Editor
The SAEA Executive Committee is very pleased to announce that Dr. Henry W. Kinnucan from the Department of Agricultural Economics and Rural Sociology at Auburn University will serve as Editor of the *Journal of Agricultural and Applied Economics* for the 2005-2007 volume years. Dr. Kinnucan is an outstanding researcher and teacher and currently serves on the editorial board of 5 journals. He is assisted by two Associate Editors, Dr. Dragan Miljkovic, North Dakota State University, and Dr. Oystein Myrland, University of Tromso, Norway. The Executive Committee looks forward to working with Drs. Kinnucan, Miljkovic, and Myrland over the next three years as they perform an important service for the Southern Agricultural Economics Association.

Beginning July 1, 2004, submissions to the *JAAE* should be sent to:

Henry W. Kinnucan, Editor, JAAE
Department of Agricultural Economics and Rural Sociology
213 Comer Hall, Simmons Drive
Auburn University
Auburn, AL 36849-5401
Phone: (334) 844-5614
Fax: (334) 844-5639
Email: JAAE@auburn.edu

Need For A New Secretary/Treasurer(s)
On March 31, 2005 Kenneth Paxton and Lonnie Vandeveer of Louisiana State University will complete their three-year term as Secretary/Treasurer. SAEA members owe many thanks to Ken and Lonnie for their diligent efforts. The Executive Committee is seeking a person or persons to serve in this role for the following three years. Please contact me if you have any interest in serving the SAEA in this role.

SAEA Executive Committee Meeting
The SAEA Executive Committee met June 7 and 8 in Charleston, South Carolina. We are pleased to report that our budget is on target this year, thanks to the hard work of Ken Paxton and Lonnie Vandeveer, both from Louisiana State University. The *JAAE*, under John Penson’s editorship, is operating smoothly and efficiently with high quality articles. John from Texas A&M University, will have the August issue of the *JAAE* out at the end of July (this personifies the efficiency of John’s editorship) and has accepted 17 of 19 articles for the December 2004 issue of the *JAAE*. The membership decline has stopped and we will have more members this year than in 2003. This is due in part to Purdue University coming in with 17 junior memberships. Thanks Purdue! We would like other departments to encourage their graduate students to become members of the SAEA for a membership fee of only $10.
We are trying something **new** this year. We are having a **headline speaker** in the area of **teaching** on Tuesday morning of the annual meetings. This is an attempt to create interest among the membership in the annual meetings by adding a **headline speaker** to a quality lineup of invited papers, selected papers, organized symposia, posters, and awards. We are also going to introduce some SAEA **constitutional** changes for your consideration. These will be distributed via email before the meetings for your study. They are not earth shaking; however, we must keep the **constitution** up-to-date with the times.

I appointed three **task forces** in May to consider 2 questions. First, what are the major reasons contributing to the declining SAEA membership? Second, are there specific SAEA product or service offerings that would be appealing to SAEA members and potential members and would encourage membership in SAEA? **Charles Hall** (University of Tennessee) chaired the **extension** task force, **Michele Marra** (North Carolina State University) chaired the **research** task force, and **Randall Little** (Mississippi State University) chaired the **teaching** task force. The task forces worked diligently during the month of May via the internet and had a report ready for the SAEA Executive Committee meeting in Charleston. The names of the task force members will be reported in my column in the September Newsletter, which tends to be short on news items. Furthermore, I am unable to report the task force results because we do not want to bias the results of a membership survey that you will be seeing in the next few months that is being prepared by **Kimberly Jensen**, University of Tennessee.

As an Association, we all owe a debt of gratitude to **Ken Paxton** and **Lonnie Vandeveer** for their hard work as **Secretary/Treasurer** of the SAEA. They are very important people on a day-to-day basis for the SAEA. They collect membership dues, pay bills, set up the program for the annual meetings, register all of the annual meeting participants, and keep watch over the finances of the SAEA. Thanks, **Ken** and **Lonnie**, for a job well done. The SAEA also thanks **Gail Cramer** (Louisiana State University) for the support that his department provides in the form of **Ken** and **Lonnie’s** time and secretarial support.

The next annual meetings will be held **February 5-9, 2005**, in **Little Rock, Arkansas**. Announcements are in this newsletter regarding calls for selected papers, posters, organized symposia, and nominations for the various awards. This years **Selected Papers** program is chaired by **Stan Spurlock** from Mississippi State University. **Stan** welcomes individuals interested in reviewing articles and/or moderating sessions to contact him as soon as possible. Instructions for contacting him are included in the call for papers later in this Newsletter. The **Organized Symposia** program is coordinated by President-Elect **Kimberly Jensen**, University of Tennessee. The **Poster Session** is chaired by **Enefiok Ekanem**, Tennessee State University. Please note the call for proposals in this Newsletter issue. Past-President **Les Myers** is coordinating the **Awards** program. Please note the call for nominations for Distinguished Professional Contributions and the call for nominations for the Lifetime Achievement Award in this Newsletter. Have a pleasant and safe summer!

Richard Kilmer
President
Purpose of the Awards: To recognize significant contributions of individuals to the profession of agricultural economics, to bring such contributions to the attention of the profession, and to facilitate firsthand sharing of such contributions through annual SAEA meetings.

Nature of the Awards: The "Southern Agricultural Economics Association Awards for Distinguished Professional Contributions" are made annually and recipients share their award-winning contributions with the membership at SAEA annual meetings. More than one award may be made each year in each category based on the judgment of evaluation committees concerning the significance of nominated works. Committees shall not be obligated to make awards if no nominee is judged deserving. Each winner will receive a certificate of recognition.

Award Categories: Awards are considered for distinguished contributions to the profession in the following categories:
- Outstanding JAAE Article
- Outstanding Teaching of a Course Award
- Distinguished Extension Program Award
- Graduate Student Paper Award

Eligibility Requirements: Nominees must be SAEA members and actively involved in the area for which the work is nominated. The contribution nominated may be the work of a single individual or group of individuals. In the case of group awards, one-half or more of the contributing individuals must be SAEA members actively involved in the area of the nominated work. Graduate students must be full-time students (may be on part time assistance) and student members of the SAEA. The focus of the Graduate Student Paper Award is on single authored papers written for academic courses and not previously published in academic outlets or presented at professional meetings. Papers which are "cut and paste" from theses or dissertations will be disqualified. The Outstanding JAAE Publication Award is limited to articles published in the Journal of Agricultural and Applied Economics (JAAE).

Selection Criteria: Selection of award winners will be made by the Editorial Council that serves as the selection committee appointed by the President of the SAEA. Criteria used in the selection process include:
1. Relevance and importance of topic, problem, or issue addressed;
2. Application of appropriate economic principles, methods, and concepts;
3. Appropriate use of logic, scientific approach, method, or process;
4. Contribution of results and/or process to advancing the agricultural economics profession; and
5. Transferability of achievement to professional development of other economists.

Nomination Process:

Outstanding JAAE Publication:

JAAE articles appearing in the December 2003 through August 2004 issues will routinely be considered by the selection committee. No nominations are required.
Teaching of a Course:

1. Statements, no longer than two double-spaced pages, should be submitted by the nominator to the SAEA Past-President. These statements should summarize the contribution of nominated works with respect to the evaluation criteria listed above as they relate to the teaching of a course of instruction.
2. A brief resume of economist(s) nominated and a brief summary of course covered by nomination.
3. A copy of formal evaluations and description of teaching aids or materials supporting nomination (e.g., VHS videotape sample of nominee’s teaching would be helpful).
4. Letters supporting contribution of nominated work with respect to the evaluation criteria listed above (maximum of 3).

Extension Program:

1. Statements, no longer than two double-spaced pages, should be submitted by the nominator to the SAEA Past-President. These statements should summarize the contribution of nominated works with respect to the evaluation criteria listed above as they relate to the extension program nominated.
2. A brief resume of extension economist(s) nominated and a brief summary of the extension program nominated.
3. A copy of formal evaluations and extension program materials supporting nomination.
4. Letters supporting contribution of nominated work with respect to the evaluation criteria listed above (maximum of 3).

Graduate Student Paper:

As stated in the above eligibility requirements, graduate students must be full-time students (may be on part time assistance) and student members of the SAEA. The focus of the Graduate Student Paper award is on single authored student papers written for academic courses and not previously published in academic outlets or presented at professional meetings. Papers which are “cut and paste” from theses or dissertations will be disqualified.

1. Statements, no longer than two double-spaced pages, should be submitted by the nominator to the SAEA Past-President. These statements should summarize the contribution of nominated works with respect to the evaluation criteria listed above as they relate to a graduate student paper.
2. A brief resume of the author(s) of the graduate student paper nominated.
3. A copy of the nominated paper and a summary of any other directly related work of nominee(s).
4. Letters supporting the relevance and professional quality of the nominated paper (giving consideration to the professional status of author(s)) and its value as an example for other graduate students (maximum of 2).
5. The winning graduate student will receive a $500 cash award and, if the student wishes, the paper will be published in the August issue of the Journal.

Award Winner Responsibilities: Acceptance of an award carries a commitment on the part of the award winner(s) to share this work, in person, with other members of the profession at the next annual meeting of the SAEA. Award recipients are expected to summarize and highlight their accomplishments in a poster presentation at the annual meeting. Poster session guidelines will be made available to award recipients.

Award winners will be notified at least 30 days before the annual meetings. Mail four copies of nominations for Distinguished Professional Contributions Awards by September 24, 2004 (postmarked, 1st class mail, no FAXed nominations will be accepted) to:

Dr. Les Myers
2005 Walters Court
Blacksburg, VA 24060
Phone: 540-953-1138
email: myersl@aol.com
Telephone and e-mail are for information only, please.
The Southern Agricultural Economics Association requests nominations for its Lifetime Achievement Award. This award recognizes individual distinguished contributions to the profession over a career.

**Purpose of the Award** • To recognize significant and enduring contributions in the scholarship or public service to southern agricultural economics. Scholarship would entail teaching and research, while public service would embrace not only extension but all other outreach activities in government and agribusiness.

**Nature of the Award** • The award shall be called “Southern Agricultural Economics Association Lifetime Achievement Award.” The winners of the award shall be announced annually with the awards presented at the annual meetings of the SAEA. Each recipient will receive a framed certificate and a free membership to the Southern Agricultural Economics Association for the remainder of his or her life.

**Eligibility Requirements** • Nominees must have completed at least 25 years of professional service and must have made significant contributions to the profession. This award is in recognition of one’s contribution to southern agricultural economics throughout a professional career. The award may be given posthumously. The recipient need not live (or have lived) in the southern region, but must have been a member of the Southern Agricultural Economics Association at some time in his or her career.

**Nomination Procedure** • Nominations must be made by SAEA members and/or agricultural economics and related departments.

Nominations will consist of the following:

1. A statement, not longer than two double-spaced pages, summarizing the contributions in scholarship (teaching and/or research) and/or public service (extension and other outreach activities including such activities in government or agribusiness) to southern agricultural economics throughout the nominee’s professional career.
2. A detailed resume of the nominee.
3. Copies of not more than three published works which exemplify research contributions of the nominee and a brief summary of other works which provide tangible evidence of the nominee’s contributions to southern agricultural economics; and/or summaries of courses taught, topics covered, formal evaluations of teaching, and not more than three tangible examples of teaching aids or other tangible examples of extension or outreach program materials exemplifying the nominee’s contributions in public service to southern agricultural economics.
4. Letters indicating contributions the nominee has made to southern agricultural economics (maximum of 3).
5. A synopsis of the candidate’s career suitable for publication in the Journal of Agricultural and Applied Economics. See examples in the August issue of the JAAE.

**Selection Committee** • The Selection Committee for the Southern Agricultural Economics Association Lifetime Achievement Award shall be composed of the Past-President of the SAEA and three members of the SAEA, not on the executive committee, to be appointed to staggered three-year terms by the President. The Past-President will chair the selection committee and will be the liaison between the selection committee and the SAEA executive committee.

The deadline for nominations is **September 24, 2004** (postmark, 1st class mail). Mail **four copies** of nominations to:

**Dr. Les Myers**
**2005 Walters Court**
**Blacksburg, VA 24060**
**Phone: 540-953-1138**
**email: myersl@aol.com**

Telephone and e-mail are for information only, please.
CALL FOR SYMPOSIUM PROPOSALS

Eligibility Guidelines • The purpose of an organized symposium is to stimulate discussion of a single theme or problem related to agricultural economics. Interdisciplinary proposals are welcomed and encouraged. The emphasis on audience discussion and participation distinguishes a symposium from a selected papers session. Proposals in the areas of Extension/Outreach and Teaching/Learning are strongly encouraged At least one participant must be a SAEA member. If not, a check for $30 for a regular membership for one year ($35 for international) should be sent to the Secretary/Treasurer of SAEA.

Submission Guidelines • Proposals must be submitted via email no later than Friday, August 27, 2004. Email should be addressed to Kim Jensen at: kjensen@utk.edu. The email subject must be “SAEA Organized Symposium Proposal.” The body of the email must include the following items: (a) name, affiliation, address, phone number, and email address of the organizer, (b) the symposium title, (c) the name of the attached file containing the proposal, and (d) the attachment file type (Word or WordPerfect). The proposal must be attached to the email as a Word or WordPerfect file and follow the submission format below. Proposals are limited to three pages in length, including the cover page (single or double spaced on 8.5” X 11” paper with 1– inch margins on all sides, 12 point font). Questions regarding submission format for organized symposia should be addressed to Kim Jensen, Department Agricultural Economics, The University of Tennessee, 2621 Morgan Circle, 302 Morgan Hall, Knoxville, TN 37996-4518, Phone: (865) 974-3716, kjensen@utk.edu.

Selection, Presentation, and Publication • Acceptance decisions, based on evaluations by a committee from among the SAEA membership, will be communicated to the symposium organizer. All proposed participants must agree to be at the meetings, prior to submitting symposium proposals. The time allotted to selected symposia will be one hour and 45 minutes, of which at least 30-45 minutes should include open discussion with the audience. Abstracts of selected symposia will be published in the Journal of Agricultural and Applied Economics.

Proposal Submission Format:

Page 1:
Organizer: (please include address, phone number, and email address)
Title: Tentative Symposium title
Abstract: Summary of “Justification and Description” from pages 2 and 3; 100 words maximum
Moderator and Participants: Names, affiliations, titles, and viewpoints to be represented, for all participants. Addresses, phone numbers, and email addresses must also be included for all participants.
Format: Specify time allocated to formal statements by presenters, discussion among presenters, and audience participation.

Pages 2 and 3:
Justification and Description: Why is this topic timely and appropriate? What is the purpose to be served?
What are the unique dimensions offered by the proposal?
CALL FOR SELECTED PAPER PROPOSALS

Eligibility Guidelines: Proposals on any aspect of agricultural economics are welcomed (more papers on the subject areas of teaching and extension are especially welcome). Papers presented or published previously are not eligible. At least one author must be an SAEA member. If not, a check for $30.00 for a regular membership for one year ($35 for international) should be sent to the Secretary/Treasurer of the SAEA.

Submission Guidelines: Proposals must be submitted via e-mail no later than Friday, September 10, 2004. E-mails should be addressed to Dr. Stan R. Spurlock at spurlock@agecon.msstate.edu. The e-mail subject must be “SAEA Selected Paper Proposal 2005.” The body of the e-mail serves as the cover page for the proposal and must include the name, affiliation, address, phone number, and e-mail address of all authors, the title of the paper, the subject area(s), the name of the attached file containing the proposal, and the attachment file type (Word or WordPerfect). The proposal must be attached to the e-mail as an MS Word (Word 2002 or lower) or a WordPerfect (Version 8.0 or lower) file. Please follow the submission format below. Please do not include the authors’ names in the attached proposal file and make sure to delete any electronic marks that may identify the authors (i.e., delete the names in the “Properties” tab of an MS Word file). Proposals are limited to two pages in total length (in addition to the cover page) and should be single-spaced on 8.5” x 11” paper with 1” margins on all sides, using a 12 pitch font. Authors will receive an e-mail confirmation of receipt of their submission.

Selection, Presentation, and Publication: Acceptance decisions, based on evaluations by reviewers from among the SAEA membership, will be communicated to authors. If you would like to volunteer to be a Topic Leader or a Reviewer for one of the subject areas, please contact Dr. Stan R. Spurlock.

SAEA requires the author of an accepted paper to post an electronic version of the final paper in the AgEcon Search website by January 14, 2005. Final manuscripts should not exceed 20 pages in total length (including figures, tables, and references) and must be double spaced on 8.5” x 11” paper. Please see the back cover of a recent issue of the J. of Agric. and Appl. Econ. (JAAE) for other format guidelines. Final versions of abstracts (50 words or less) must be submitted via e-mail by January 14, 2005.

Abstracts of selected papers will be published in the JAAE. Authors failing to meet the above January 14th deadline will not have their abstract published in the JAAE and may be pulled from the program. If you have any questions or concerns, please contact Dr. Stan R. Spurlock (662-325-7995; spurlock@agecon.msstate.edu).

Submission Format:

I. Cover Page (placed in the body of the e-mail)
   a. Author(s) (Please include name, affiliation, address, phone number, and e-mail address of each author)
   b. Title of paper
   c. Subject Area(s) (Two subject areas may be selected. Rank if more than one is selected.)
      ____International Agriculture and Trade
      ____Food Consumption, Safety, and Policy
      ____Agricultural Policy
      ____Marketing and Industrial Organization
      ____Agribusiness and Finance
      ____Farm Management
      ____Production Economics
      ____Resource and Environmental Economics
      ____Rural/Community Development
      ____Research Methods - Quantitative - Econometrics
      ____Teaching
      ____Extension
      ____Other (Please specify) _______________________
   d. Name of the Attached File containing the proposal
   e. Attachment File Type (Word is preferred but WordPerfect is acceptable)

II. Proposal (in the e-mail attachment) (No authors’ names in proposal)
   a) Title of paper
   b) Abstract (100 words or less)
   c) Objectives
   d) Background
   e) Data and Methods
   f) Results/Expected Results
   g) Discussion
The Southern Agricultural Economics Association (SAEA) is soliciting proposals for posters to be presented at the 2005 annual meeting in Little Rock, Arkansas.

**Eligibility** • Posters on all topics of agricultural and applied economics are welcome. Previously presented or published posters are ineligible. Only one submission per sole or senior author will be considered. At least one author must be an SAEA member. Otherwise, include a check made out to SAEA for an annual membership ($30 regular or $35 international).

**Selection, Presentation, and Publication** • Submissions will be judged on (a) relevance to members of the association, (b) importance of the work, (c) quality of the work, and (d) clarity of communication. Authors of selected posters will be given information on poster preparation for and presentation at the SAEA meeting. Presented posters will be judged and winners will be announced at the SAEA awards ceremony. Abstracts of selected posters will be published in the Journal of Agricultural and Applied Economics.

**Submission information:**

**Cover page:**

**Author(s):** For each author include name, affiliation, address, phone number, email, and SAEA membership status. Indicate corresponding author.

**Poster Title:**

**Poster Abstract:** (up to 100 words)

**Subject Matter:** (rank if more than one)

___ Agricultural and Food Policy ___ Quant/Research Methods ___ Marketing and Agric. Prices
___ Agricultural Finance ___ Rural/Community Develop. ___ Resource and Environ. Econ.
___ Farm Manage. and Production ___ Agribusiness ___ International Economics

**Primary audience:**

G Research G Teaching G Extension/Outreach

*Two-page proposal:*  
The proposal is limited to two, single-spaced, 8.5" by 11" pages with one-inch margins on all sides, and a font size of at least 11 points. In narrative form, include the following information.

1) Title  
2) Problem statement and importance of work  
3) Data and methods  
4) Major results and implications  
5) References

Send cover page and proposal to: eekanem@tnstate.edu
Mail to: Dr. Enefiok Ekanem  
Institute of Agricultural & Environmental Research, Box 9610  
Tennessee State University  
3500 John Merritt Boulevard  
Nashville, TN 37209-1561  
Phone: (615) 963-5823  
Fax: (615) 963-1557  

Submissions must be sent by Friday, September 10, 2004
Southern Agricultural Economics Association
2004 Membership Renewal/Application

______________ New Member  _______________ Update My Address

Membership is based on January through December calendar year. Journal subscriptions begin with the next issue after payment is received, and continue one calendar year.

NAME:___________________________________________________________________________
    (Last)     (First)    (Initial)

Agency/Company/University:___________________________________________________

Department:_________________________________________________________________

Mailing Address:_____________________________________________________________

City: _____________________________________   State/Province:____________________

Zip: _____________________________  Country: __________________________________

Email: _________________________________________  Phone: _____________________

SAEA MEMBERSHIP CATEGORY (check one):

LIFETIME MEMBERSHIP (Based on age on or before January 1 of year applying): Full benefits and voting rights open to those who are at least 55 years old.
? 60-65 $225  ? 70+ $150

NORTH AMERICA (U.S. Canada, Mexico, and Caribbean)

? $30

Students Please Note: A special student rate of $10 may be available through your department – see your Department Chair or Graduate Adviser for details. This special rate is paid through your department, not with this form.

INTERNATIONAL (all other countries)

? $35

Please make checks payable to: SAEA
and mail to the address below:

Lonnie Vandeveer, Sec/Treas, SAEA
Dept. Agr. Econ. & Agribusiness
101 Ag. Admin. Bldg.
Louisiana State University
Baton Rouge, LA 70803

Phone (225) 578-2266 FAX (225) 578-2716
Email: lvandeveer@agcenter.lsu.edu
Website: www.saea.org
NOMINATIONS FOR SAEA OFFICERS

The SAEA Executive Board is soliciting nominations for new officers. We will elect one director and a president-elect to serve three year terms beginning in February 2005. Please submit the names of persons you feel would be good candidates to Les Myers (myersl@aol.com) by August 1, 2004. The nominees must be SAEA members in good standing and have a demonstrated commitment to the Association. Please indicate the office (director or president) for which you are nominating each individual.

IMPORTANT DATES/DEADLINES

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